



**Makedonski Telekom AD - Skopje**

Individual Financial Statements

For the year ended

31 December 2024

With the Report of the Auditor Thereon

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## INDEPENDENT AUDITOR'S REPORT

### To the Board of Directors and Shareholders of Makedonski Telekom a.d. Skopje

We have audited the individual financial statements of Makedonski Telekom a.d. Skopje (hereinafter: the "Company"), which comprise the individual balance sheet as at December 31, 2024, and the individual income statement, individual statement of other comprehensive income, individual statement of changes in equity and individual statement of cash flows for the year then ended, and notes to the individual financial statements, including a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these individual financial statements in accordance with the International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of the individual financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these individual financial statements based on our audit. We conducted our audit in accordance with the Law on Auditing and the applicable auditing standards in the Republic of North Macedonia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the individual financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the individual financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the individual financial statements, whether due to fraud or error. In making these risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the individual financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the individual financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders of Makedonski Telekom a.d. Skopje (Continued)

### Opinion

In our opinion, the accompanying individual financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2024 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Deloitte DOO Skopje



Aleksandar Arizanov  
Certified Auditor  
Director



Aleksandar Arizanov  
Certified Auditor

Skopje, February 21, 2025

**Individual statement of financial position**

In thousands of denars	Note	As at 31 December	
		2024	2023
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	5	1,344,547	1,079,490
Trade receivables	7	3,111,800	3,067,706
Other current financial assets	8	8,350	10,152
Other current assets	9	234,632	241,086
Contract assets	22.1	262,984	264,768
Inventories	10	330,166	338,464
Assets held for sale	11	-	13,710
<b>Total current assets</b>		<b>5,292,479</b>	<b>5,015,376</b>
<b>Non-current assets</b>			
Property, plant, and equipment	13	10,751,957	10,864,479
Right of use assets	12	391,115	412,342
Advances for property, plant, and equipment		3,070	4,147
Intangible assets	14	3,289,715	3,507,069
Trade receivables	7	350,526	401,798
Other non-current financial assets	8	893	2,759
Contract assets	22.1	71,262	88,843
Financial assets at fair value through profit and loss	32.1	515,809	274,501
Other non-current assets	9	14,531	10,482
<b>Total non-current assets</b>		<b>15,388,878</b>	<b>15,566,420</b>
<b>Total assets</b>		<b>20,681,357</b>	<b>20,581,796</b>

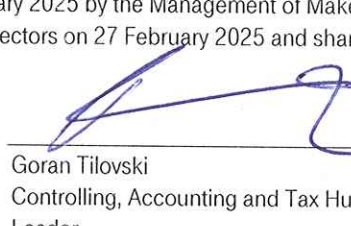
**Individual statement of financial position**

In thousands of denars	Note	As at 31 December	
		2024	2023
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade payables	15	2,495,480	2,557,430
Other current financial liabilities	16	360,274	560,865
Lease Liabilities	17	132,500	132,700
Other current liabilities	18	203,085	215,417
Contract liabilities	22.1	189,163	278,708
Income tax payable		37,143	61,640
Provision for liabilities and charges	20	317,892	57,593
<b>Total current liabilities</b>		<b>3,735,537</b>	<b>3,864,353</b>
<b>Non-current liabilities</b>			
Other financial liabilities	16	470,624	329,992
Lease liabilities	17	261,685	264,222
Contract liabilities	22.1	5	27
Deferred income tax liabilities	19	8,740	931
Provision for liabilities and charges	20	126,005	70,256
<b>Total non-current liabilities</b>		<b>867,059</b>	<b>665,428</b>
<b>Total liabilities</b>		<b>4,602,596</b>	<b>4,529,781</b>
<b>Equity</b>			
Share capital		9,583,888	9,583,888
Share premium		540,659	540,659
Treasury shares		(3,738,358)	(3,738,358)
Other reserves	2.12	958,389	958,389
Retained earnings		8,734,183	8,707,437
<b>Total equity</b>	21	<b>16,078,761</b>	<b>16,052,015</b>
<b>Total equity and liabilities</b>		<b>20,681,357</b>	<b>20,581,796</b>

These financial statements were authorized for issue on 21 February 2025 by the Management of Makedonski Telekom AD - Skopje and are subject to review and approval by the Board of Directors on 27 February 2025 and shareholders on date that will be subsequently agreed.

  
Nikola Ljushev  
Chief Executive Officer

  
Slavko Projkoski  
Chief Financial Officer

  
Goran Tilovski  
Controlling, Accounting and Tax Hub  
Leader  
Certified Accountant  
Reg. No. 0105436

**Individual statement of comprehensive income**

In thousands of denars	Note	Year ended 31 December	
		2024	2023
<b>Revenues</b>	22	12,202,637	11,975,353
Depreciation and amortization	12,13,14	(2,641,349)	(2,745,926)
Personnel expenses	23	(1,311,631)	(1,112,589)
Payments to other network operators	24	(1,114,093)	(1,123,234)
Expected credit losses on trade receivables and other assets	7	(201,706)	(204,540)
Other operating expenses	24	(4,501,219)	(4,533,812)
<b>Operating expenses</b>		(9,769,998)	(9,720,101)
Other operating income	25	25,751	85,497
<b>Operating profit</b>		2,458,390	2,340,749
Finance expenses	26	(166,122)	(60,819)
Finance income	27	264,170	72,676
<b>Finance income – net</b>		98,048	11,857
<b>Profit before income tax</b>		2,556,438	2,352,606
Income tax expense	28	(317,624)	(272,255)
<b>Profit for the year</b>		2,238,814	2,080,351
<b>Total comprehensive income for the year</b>		2,238,814	2,080,351
<b>Earnings per share (EPS) information:</b>			
Basic and diluted earnings per share (in denars)	36	25.96	24.12

**Individual statement of cash flows**

In thousands of denars	Note	Year ended 31 December	
		2024	2023
<b>Operating activities</b>			
Profit before tax		2,556,438	2,352,606
Adjustments for:			
Depreciation and amortization	12,13,14	2,641,349	2,745,926
Write down/(release) of inventories to net realizable value	24	1,907	(1,013)
Fair value gain on financial assets	27	(241,308)	(52,166)
Expected credit losses on trade receivables	7	134,207	137,394
Net increase of provisions	20	368,200	62,385
Net gain on disposal of property, plant, and equipment	25	(5,717)	(11,872)
Dividend income	27	(17,297)	(16,422)
Interest expense	26	54,362	57,384
Interest income	27	(5,565)	(360)
Other non-cash items (IFRS 15 effect and foreign exchange changes on cash and cash equivalents)		19,842	(13,622)
<b>Cash generated from operations before changes in working capital</b>		5,506,418	5,260,240
Change in assets carried as working capital		(117,331)	(48,517)
Change in liabilities carried as working capital		(62,895)	(138,299)
<b>Cash generated from operations</b>		5,326,192	5,073,424
Interest paid	16,17	(54,275)	(49,640)
Provisions paid	20	(52,077)	(46,074)
Taxes paid		(334,537)	(271,040)
<b>Cash flows generated from operating activities</b>		4,885,303	4,706,670
<b>Investing activities</b>			
Acquisition of property, plant, and equipment		(1,550,933)	(1,605,741)
Acquisition of intangible assets		(285,992)	(425,683)
Loans collected		3,218	3,849
Dividends received		17,297	16,422
Proceeds from sale of property, plant, and equipment		25,561	17,899
Interest received		5,565	360
<b>Cash flows used in investing activities</b>		(1,785,284)	(1,992,894)
<b>Financing activities</b>			
Dividends paid	29	(2,210,907)	(1,667,341)
Payments for leases (principal)	17	(144,417)	(138,048)
Payments for TV content liabilities	16	(478,709)	(562,464)
<b>Cash flows used in financing activities</b>		(2,834,033)	(2,367,853)
Net increase in cash and cash equivalents		265,986	345,923
Cash and cash equivalents at 1 January		1,079,490	733,224
Effect of foreign exchange rate changes on cash and cash equivalents		(929)	343
<b>Cash and cash equivalents at 31 December</b>	5	1,344,547	1,079,490



**Individual statement of changes in equity**

In thousands of denars	Note	Share capital	Share premium	Treasury shares	Other reserves	Retained earnings	Total
Balance at 1 January 2023		9,583,888	540,659	(3,738,358)	958,389	8,294,880	15,639,458
Total comprehensive income for the year		-	-	-	-	2,080,351	2,080,351
Transaction with owners in their capacity of owners (dividends paid)		-	-	-	-	(1,667,794)	(1,667,794)
Balance at 31 December 2023	21	9,583,888	540,659	(3,738,358)	958,389	8,707,437	16,052,015
Balance at 1 January 2024		9,583,888	540,659	(3,738,358)	958,389	8,707,437	16,052,015
Total comprehensive income for the year		-	-	-	-	2,238,814	2,238,814
Transaction with owners in their capacity of owners (dividends paid)		-	-	-	-	(2,212,068)	(2,212,068)
Balance at 31 December 2024	21	9,583,888	540,659	(3,738,358)	958,389	8,734,183	16,078,761

Notes to the individual financial statements

## **1. GENERAL INFORMATION**

### **1.1. About the company**

These financial statements relate to the Company Makedonski Telekom AD - Skopje.

Makedonski Telekom AD – Skopje, (hereinafter referred to as: “the Company”) is a joint stock company incorporated and domiciled in the Republic of North Macedonia, and a leading provider of telecommunications services. The Company provides the following services both to consumers and to business customers: voice and data services via a mobile and a fixed network, internet services, convergent services, digital television and advanced Cloud and ICT solutions.

The Company's immediate parent company is AD Stonebridge Communications – Skopje, solely owned by Magyar Telekom Plc. registered in Hungary. The ultimate parent company is Deutsche Telekom AG registered in the Federal Republic of Germany.

The Macedonian telecommunications sector is regulated by the Electronic Communications Law (ECL) enacted in March 2014 (Official Gazette No. 39 dated 28 February 2014) as primary legislation and rulebooks as secondary legislation.

The Company is listed on the Macedonian Stock Exchange (MSE) in the mandatory listing segment for more than 10 years. As a listed company it has permanent and specific disclosure obligations to the MSE and eventually its investors. In order to be transparent to the investors the Company also maintains the Investor Relations segment on its web site which includes useful data going beyond the legally required data as a step further towards a good corporate governance practice.

The Company's registered address is “Kej 13 Noemvri” No 6, 1000, Skopje, Republic of North Macedonia. The average number of employees of the Company based on the working hours during 2024 was 944 (2023: 899).

### **1.2. The impact of the conflict in Ukraine and the economic crises on the business and on the financial statements**

The annual inflation rate has been slightly increasing and at the end of November 2024 it was at the level of 4.3% (3.5% in October). On one side, the measures for price regulation which were in force in the course of the previous year ceased and on the other, there was a higher growth of the food prices and lower decline of the prices of energy resources, which affected the basic component of inflation and the acceleration of the price increase. The inflation spread compared to the Eurozone marked slight increase and the average inflation rate for 2024 was measured at around 3.3% with the latest IMF country reports and it was still on a relatively high level compared to the historical average. Although a further decline in the prices is expected, the uncertainty of the future prices on the stock exchanges still persists due to the ongoing military conflicts.

The ongoing military conflict in Ukraine and the related sanctions targeted against the Russian Federation as well as the other ongoing military conflicts may have a further impact on the European and the global economy, apart from the one it already had on the energy prices as discussed above. The Company does not have any significant direct exposure to Ukraine, Russia or Belarus. However, the impact on the general economic situation may require revisions of certain assumptions and estimates in the future. The Company has experienced the impact of the crisis through the increased energy prices. The future long-term impact may also affect the trading volumes, cash flows, and profitability. Nevertheless, except for the increased energy cost, no other effects of the conflict in Ukraine have been experienced by the Company as of the date of these financial statements.

## **2. SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### **2.1. Basis of preparation**

The financial statements of Makedonski Telekom AD – Skopje have been prepared in accordance with International Financial Reporting Standards (IFRS), using the accrual basis of accounting, except for cash flow information.

The financial statements are presented in Macedonian denars rounded to the nearest thousand.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4. Actual results may differ from those estimated.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.1.1. Standards amended and the subject of the amendments effective on or after 1 January 2024 that are relevant to the Company accounting policies:**

<b>Title of standard</b>	<b>Nature of change</b>	<b>Expected Impact on financial statements</b>	<b>Application date</b>
Amendments to IAS 1	Presentation of Financial Statements; Classification of Liabilities as Current or Non-current and Deferral of Effective Date. Non-current liabilities with covenants	No material impact on the financial statements of the Company	1 January 2024
Amendments to IFRS 16 Leases	Lease Liability in a Sale and Leaseback; The amendments add subsequent measurement requirements for sale and leaseback transactions that satisfy the requirements in IFRS 15 Revenue from Contracts with Customers to be accounted for as a sale.	No impact on the financial statements of the Company	1 January 2024
Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures	Disclosures: Supplier Finance Arrangements; The amendments add a disclosure objective to IAS 7 stating that an entity is required to disclose information about its supplier finance arrangements that enables the users of the financial statements to assess the effects of those arrangements on the entity's liabilities and cash flows. In addition, IFRS 7 was amended to add supplier finance arrangements as an example within the requirements to disclose information about an entity's exposure to concentration of liquidity risk.	No impact on the financial statements of the Company	1 January 2024

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.1.2. Standards, amendments and interpretations that are not yet effective as of 31 December 2024 and have not been early adopted by the Company and other expected changes for 2025:**

Title	Key requirements	Impact on the financial statements	Effective date
<b>Standards endorsed by the EU</b>			
Amendments to IAS 21	The Effects of Changes in Foreign Exchange Rates; Lack of Exchangeability; The IASB has issued amendments to IAS 21 that will require the companies to provide more useful information in their financial statements when a currency cannot be exchanged into another currency.	Not applicable	1 January 2025
<b>Standards not yet endorsed by the EU*</b>			
Amendments to IFRS 9 and IFRS 7	Amendments to the Classification and Measurement of Financial Instruments. The amendments of IFRS 7 and IFRS 9 mainly clarify the requirements for classifying and measuring the financial instruments to order to make the financial reporting more consistent and transparent. The changes in IFRS 9 relate to derecognition to simplify the process for derecognizing financial liabilities settled electronically and to classification providing more guidance on classifying financial assets with non-recourse features and contractually linked instruments. The changes of IFRS 7 enhance the disclosure requirements for fair value through other comprehensive income and contractual terms impacting cash flows.	No material impact is expected on the financial statements of the Company	1 January 2026
Annual Improvements Volume 11	The IASB issued narrow amendments to the IFRS Accounting Standards as part of its regular maintenance of the standards. These amendments include clarifications, simplifications, corrections and changes aimed at improving the consistency of several IFRS Accounting Standards.	No material impact is expected on the financial statements of the Company	1 January 2026

\* For standards not yet endorsed by the EU, the date of first-time adoption scheduled by the IASB is assumed for the time being as the likely date of first-time adoption.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.1.2. Standards, amendments and interpretations that are not yet effective as of 31 December 2024 and have not been early adopted by the Company and other expected changes for 2025 (continued):**

<b>Standards not yet endorsed by the EU*</b>			
Amendments to IFRS 9 and IFRS 7	<p>Contracts Referencing Nature-dependent Electricity Amendments to IFRS 9 Financial Instruments:</p> <ul style="list-style-type: none"> <li>- the own-use requirements in IFRS 9 are amended so as to include the factors that an entity is required to consider when applying IFRS 9 2.4 to contracts to buy and take delivery of renewable electricity for which the source of production of the electricity is nature-dependent; and</li> <li>- the hedge accounting requirements in IFRS 9 are amended to permit an entity using a contract for nature-dependent renewable electricity with specified characteristics as a hedging instrument</li> </ul> <p>Amendments to IFRS 7 Financial Instruments: Disclosures and IFRS 19 Subsidiaries without Public Accountability: Disclosures: The IASB amends IFRS 7 and IFRS 19 to introduce disclosure requirements about contracts for nature-dependent electricity with specified characteristics.</p>	No impact is expected on the financial statements of the Company	1 January 2026
IFRS 19 Subsidiaries without Public Accountability	IFRS 19 allows for certain eligible subsidiaries of parent entities that report under the IFRS Accounting Standards to apply reduced disclosure requirements as well as enables simplification of the reporting systems and processes for companies, reducing the costs of preparing the eligible subsidiaries' financial statements, while maintaining the usefulness of those financial statements for their users.	Not applicable on the financial statements of the Company	1 January 2027

\* For standards not yet endorsed by the EU, the date of first-time adoption scheduled by the IASB is assumed for the time being as the likely date of first-time adoption.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.1.2. Standards, amendments and interpretations that are not yet effective as of 31 December 2024 and have not been early adopted by the Company and other expected changes for 2025 (continued):

Standards not yet endorsed by the EU*			
IFRS 18 Presentation and Disclosure in Financial Statements	IFRS 18 will replace IAS 1 Presentation of Financial Statements, introducing new requirements that will help to achieve comparability of the financial performance of similar entities and provide more relevant information and transparency to the users. Even though IFRS 18 will not impact the recognition or measurement of items in the financial statements, its impacts on the presentation and disclosure are expected to be pervasive, in particularly those related to the statement of financial performance and providing management-defined performance measures within the financial statements.  The Company will apply the new standard as of its mandatory effective date of 1 January 2027. Retrospective application is required, and so the comparative information for the financial year ending 31 December 2026 will be restated in accordance with IFRS 18.	The management is currently assessing the detailed implications of the application of the new standard on the financial statements of the Company.	1 January 2027

\* For standards not yet endorsed by the EU, the date of first-time adoption scheduled by the IASB is assumed for the time being as the likely date of first-time adoption.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.2. Foreign currency translation**

**2.2.1. Functional and presentation currency**

The financial statements are presented in thousands of Macedonian denars (MKD), which is the Company's functional and presentation currency.

**2.2.2. Transactions and balances**

Transactions in foreign currencies are translated to Macedonian denars at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the financial statement date are translated to Macedonian denars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognized in the profit or loss (Finance income/expenses). Non-monetary financial assets and liabilities denominated in foreign currency are translated to Macedonian denars at the foreign exchange rate ruling at the date of transaction. Foreign exchange rates used are published middle rates by National bank of Republic of North Macedonia.

The foreign currencies transactions of the Company are predominantly Euro (EUR) and United States Dollars (USD) based.

The exchange rates used for translation at 31 December were as follows:

	2024	2023
	MKD	MKD
1 USD	58.88	55.65
1 EUR	61.50	61.50

**2.3. Financial instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets of the Company include, cash and cash equivalents, deposits with banks, equity instruments of another entity (financial instruments at fair value through profit or loss) and contractual rights to receive cash (trade and other receivables) or another financial asset from another entity.

Financial liabilities of the Company include liabilities that originate from contractual obligations to deliver cash or another financial asset to another entity (non-derivatives). In particular, financial liabilities include trade and other payables.

The fair value of traded financial instruments is determined by reference to their market prices at the end of the reporting period. This typically applies to financial assets at fair value through profit or loss.

The fair value of long-term financial liabilities is also determined by using discounted cash flow valuation technique. The expected cash inflows or outflows are discounted by market-based interest rates.

Assumptions applied in the fair value calculations are subject to uncertainties. Changes in the assumptions applied in the calculations would have an impact on the carrying amounts, the fair values and/or the cash flows originating from the financial instruments. Sensitivity analyses related to the Company's financial instruments are provided in Note 3.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.3.1. Financial assets**

The Company classifies its financial assets on the basis of both:

- the entity's business model for managing the financial assets and
- the contractual cash flow characteristics of the financial asset

in the following categories:

- at amortized cost if both of the following conditions are met:
  - the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and
  - the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- at fair value through other comprehensive income (FVOCI) if both of the following conditions are met:
  - the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and
  - the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- at fair value through profit or loss (FVTPL) unless it is classified in the previous categories.

For the purpose of the above classification:

- principal is the fair value of the financial asset at initial recognition
- interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin.

Standard purchases and sales of financial assets are recognized on the trade-date, the date on which the Company commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the profit or loss.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred. Financial assets have been transferred when the contractual rights to receive cash flows of the financial assets have been transferred or the contractual rights to receive cash flows of the financial assets have been retained but there is a contractual obligation to pay the cash flows to one or more recipients in an arrangement compliant with the conditions set out by IFRS 9. Any gains or losses on derecognition are recognized in the profit or loss and they are calculated as the difference between (a) the sum of the consideration received and any cumulative gain or loss that had been recognized in other comprehensive income and (b) the carrying amount derecognized.

**- Impairment of financial assets**

Depending on the business model of the Company and the characteristics of the contractual cash flows of the financial assets, financial assets are subsequently measured at amortized cost, at fair value through other comprehensive income or at fair value through profit or loss.

The Company assesses at each balance sheet date the level of expected credit loss.



Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3.1. Financial assets (continued)

Loss events can be the following:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
- adverse changes in the payment status of borrowers in the group (an increased number of delayed payments); or
- national or local economic conditions that correlate with defaults on the assets in the group (e.g. an increase in the unemployment rate in the geographical area of the borrowers, or adverse changes in industry conditions that affect the borrowers in the group).

A loss allowance must be recognized for financial assets measured at amortized cost and at fair value through other comprehensive income. The loss allowance must be recognized through profit or loss and reduces the carrying amount of the relevant financial asset measured at amortized cost. In the case of financial assets measured at fair value through other comprehensive income, the corresponding offsetting entry is recognized in other comprehensive income and does not reduce the carrying amount of the financial asset.

Loss allowances must also be recognized for lease receivables, contract assets as defined in IFRS 15, financial guarantee contracts and loan commitments relating to loans bearing an off-market interest rate.

The simplified approach is to be applied to assess and account for credit losses of trade receivables.

#### - Simplified approach

All financial instruments underlying the simplified approach are measured with lifetime expected credit loss. Simplified approach is applied only to trade receivables. The Company is aware of the necessity of applying general model for cash and cash equivalents, deposits with banks, employee loans and other financial receivables, however it has assessed that possible impairment arising from these financial assets is immaterial for financial statements. Nevertheless, Company assesses and evaluates the need for impairment of these financial assets. As of each year end, the Company reassess its approach for determining the level of ECL and evaluates the need for development of general approach in order to calculate ECL for other financial assets (other than trade receivables). Therefore, except for insolvency, neither any indicators for increase in credit risk nor any default events are relevant within simplified approach. The simplified approach is applicable for trade receivables of the Company.

The Company classifies its financial assets in the following categories:

- (a) Financial assets measured at amortized cost
- (b) Financial assets at fair value through profit or loss (FVTPL)

- (a) Financial assets measured at amortized cost

The following items are assigned to category financial assets measured at amortized cost:

- cash and cash equivalents;
- deposits with banks;
- trade receivables;
- employee loans;
- other receivables.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.3.1. Financial assets (continued)

Financial assets at amortized cost are initially recognized at fair value and subsequently carried at amortized cost using the effective interest method (relevant only for the receivables with long-term maturity).

#### *Cash and cash equivalents*

Cash and cash equivalents include cash on hand, cash in bank, call deposits held with banks and other short-term highly liquid investments with original maturities of three months or less.

#### *Deposits with banks*

Deposits with banks with original maturities over 3 months include bank deposits and other liquid deposits and securities with original maturities over three months.

#### *Trade and other receivables*

Amounts due to, and receivable from, other network operators are shown net where a right of set-off exists and the amounts are settled on a net basis (such as receivables and payables related to international traffic).

The Company calculates impairment for doubtful accounts based on estimated losses resulting from the inability of customers to make required payments. For the largest customers and international customers, impairment is calculated on an individual basis, while for other customers it is estimated on a portfolio basis, for which we base our estimate on the ageing of our account receivables balance and our historical write-off experience, customer credit-worthiness and recent changes in our customer payment terms. These factors are reviewed periodically, and changes are made to the calculations when necessary. If the financial condition of our customers were to deteriorate, actual write-offs of currently existing receivables may be higher than expected and may exceed the level of the impairment losses recognized so far.

When it is determined that there is no need for individual assessment of account receivable, whether significant or not, the item should be included in a group of accounts receivables with similar credit risk characteristics and assessed collectively for impairment. Receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

There are two categories of calculating impairment loss for trade receivables:

- for invoices which are overdue
- for invoices which are not yet due

In the case of collective assessment ECL level is assessed primarily based on the ageing structure of the receivables. An ageing list is prepared on overdue receivables and the amount of impairment is calculated by multiplying impairment rates based on historical loss experience with the amount of receivables.

Impairment rates are calculated based on the historical loss experience, adjusted on the basis of current observable data and forward-looking variables i.e., macroeconomic factors which are relevant and affect the ECL. Basically, all relevant macroeconomic inputs as independent variables and the ECL as a dependent variable are applied into the Three-dimensional linear multiple regression model in order to reflect the effects of current and future conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Such information can be, for example, internal changes in the billing and dunning processes and macroeconomic factors such as inflation rate, unemployment rate, General Government gross debt as a percent of GDP, total debt of the Corporate sector as a percent of GDP and communications expenditure as a percent of the total personal consumption per Household. Additionally, testing of the significance of the obtained results was performed with T-student distribution testing in order to evaluate the relevance of the applied regression model. The testing results show that all tested variables significantly influence on the Expected credit loss for all segments and portfolios. Further on, the multiple correlation analysis is performed analyzing the connection between the dependent and independent variable as well as the analysis of the partial elasticity coefficients. The results show that the correlation among the variables can be considered strong taking into consideration all correlation coefficients.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.3.1. Financial assets (continued)**

Impairment rates used for 2024:

Age Bands	CONSUMER		BUSINNES							
	Fix	mobile	Key Accounts		Institutions		Large Accounts		Business other	
			fix	mobile	fix	mobile	Fix	mobile	fix	mobile
Overdue 0	1,6%	1,4%	0,7%	0,7%	2,7%	0,3%	1,4%	0,9%	3,8%	1,7%
Overdue 1-30 days	6,5%	3,3%	3,0%	1,1%	4,8%	0,5%	4,2%	1,8%	9,4%	3,6%
Overdue 31-60 days	17,5%	32,6%	9,3%	3,1%	6,2%	1,0%	11,6%	5,2%	15,7%	7,1%
Overdue 61-90 days	30,0%	40,3%	17,4%	7,4%	7,1%	2,0%	23,1%	17,9%	21,0%	36,9%
Overdue 91-180 days	46,6%	52,3%	26,7%	19,7%	14,4%	4,5%	30,4%	30,9%	32,0%	63,7%
Overdue 181-365 days	59,0%	62,5%	40,0%	37,1%	22,9%	7,3%	43,2%	40,1%	47,1%	76,9%
Overdue 366-540 days	64,9%	64,3%	45,1%	59,8%	35,2%	31,3%	60,4%	41,9%	59,9%	79,5%
Overdue 541-720 days	66,6%	71,6%	56,0%	77,4%	36,8%	55,3%	61,3%	49,4%	70,1%	86,7%
Overdue above 721 days	98,5%	99,3%	98,4%	98,7%	99,1%	98,4%	98,7%	98,8%	99,7%	99,7%

Impairment rates used for 2023:

Age Bands	CONSUMER		BUSINNES							
	Fix	mobile	Key Accounts		Institutions		Large Accounts		Business other	
			fix	mobile	fix	mobile	Fix	mobile	fix	mobile
Overdue 0	1.5%	1.3%	0.6%	0.7%	1.9%	0.2%	1.3%	0.8%	3.7%	1.9%
Overdue 1-30 days	6.6%	3.2%	2.3%	1.2%	3.5%	0.4%	4.0%	1.7%	9.7%	3.8%
Overdue 31-60 days	17.7%	30.8%	6.1%	3.5%	4.9%	0.9%	9.9%	4.8%	17.0%	7.4%
Overdue 61-90 days	34.7%	38.7%	10.8%	7.4%	6.0%	1.5%	17.7%	16.8%	23.2%	39.5%
Overdue 91-180 days	58.4%	51.8%	17.6%	19.6%	12.3%	3.0%	23.1%	30.0%	38.2%	66.8%
Overdue 181-365 days	74.9%	63.7%	26.6%	39.0%	19.0%	7.1%	42.7%	40.5%	64.4%	81.1%
Overdue 366-540 days	81.2%	66.0%	34.3%	57.5%	23.2%	24.0%	56.4%	42.8%	85.5%	88.9%
Overdue 541-720 days	82.6%	73.8%	48.2%	73.5%	24.9%	50.5%	59.6%	51.6%	93.8%	91.3%
Overdue above 721 days	98.5%	99.2%	98.3%	98.6%	98.7%	98.3%	98.7%	98.6%	99.8%	99.7%

When a trade receivable is established to be uncollectible, it is written off against the allowance for Trade receivables.

Conditions under which trade receivables are subject of write-off are follows: court judgment in favor of the customer, a notification by a court or an enforcement agent regarding deceased persons (debtors), relocated debtors whose places of residence may not be determined, etc.; submitted certificate of death pertaining to a deceased person prior to litigation for the purposes of avoiding any increase in the costs for further proceedings as per the relevant legal regulations; a completed bankruptcy or liquidation procedure pertaining to the part of the debt that remains pending and deletion of a legal entity from the Central Registry of the Republic of North Macedonia; in the event of any debts that have not been litigated and the Company does not have any mechanisms for an enforced collection; debts that are older than 10 years due to statute of limitations are written off.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.3.1. Financial assets (continued)**

Subsequent recoveries of amounts previously written off are credited against the period's expected credit losses on trade receivables and other assets. During the period MKD 1 million was collected, which was previously written off (2023: MKD 4 million).

If, in a subsequent period, the amount of the impairment loss decreases and the decrease previously recognized impairment loss shall be reversed by adjusting an allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized at the date the impairment is reversed.

***Employee loans***

Employee loans are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

Difference between the nominal value of the loan granted and the initial fair value of the employee loan is recognized as prepaid employee benefits, which reduces loans from employees. Interest income on the loan granted calculated by using the effective interest method is recognized as finance income, while the prepaid employee benefits are amortized to Personnel expenses evenly over the term of the loan. The program is not active in terms of granted new loans. The Company stopped providing employee loans in 2013.

Impairment losses on Employee loans, are recognized in the profit or loss (Expected credit loss on trade receivables and other assets). During the period, no materially significant ECL was recognized in respect to these financial assets.

**(b) Financial assets at fair value through profit or loss**

The "financial assets at fair value through profit or loss" measurement category includes equity instruments. A financial asset is classified in this category if the Company manages such asset and makes purchase and sale decisions based on its fair value in accordance with the Company investment strategy for keeping investments within portfolio until there are favorable market conditions for their sale.

Financial assets at fair value through profit or loss' are subsequently carried at fair value. Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognized in the profit or loss (Finance income/expense) in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognized in the profit or loss when the Company's right to receive payments is established and inflow of economic benefits is probable.

**2.3.2. Financial liabilities**

***Trade and other payables***

Trade and other payables (including accruals) are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. The carrying values of trade and other payables approximate their fair values due to their short maturity.

Long term financial liabilities are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

Notes to the individual financial statements

## **2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.4. Inventories**

Inventories are stated at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated selling expenses.

The cost of inventories is based on weighted average cost formula and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Phone sets are often sold for less than cost in connection with promotions to obtain new contracts with minimum commitment periods, as part of profitable service agreement. The Company assesses the need to impair inventories due to the net realizable value (NRV) effect on a regular basis. If the actual sale value is lower than costs, the difference is recognized as impairment, due to NRV effect, immediately.

Impairment losses on Inventories are recognized in Other operating expenses (Write down of inventories to net realizable value).

### **2.5. Assets held for sale**

An asset is classified as held for sale if it is no longer needed for the future operations of the Company, and has been identified for sale, which is highly probable and expected to take place within 12 months. Both requirements, immediate availability, and a highly probable sale, must be met on order asset to be classified as held for sale. These assets are accounted for at the lower of carrying value or fair value less cost to sell. Depreciation is discontinued from the date of designation to the held for sale status. When an asset is designated for sale, and the fair value is determined to be lower than the carrying amount, the difference is recognized in the profit or loss (Depreciation and amortization) as an impairment loss.

### **2.6. Property, plant and equipment (PPE)**

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note 2.8).

The cost of an item of PPE comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. The initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located is also included in the costs if the obligation incurred can be recognized as a provision according to IAS 37 – Provisions, Contingent Liabilities and Contingent Assets.

The cost of self-constructed assets includes the cost of materials and direct labor.

In 2011, Law on acting with illegally built facilities was enacted, according to which the Company will incur certain expenditures related to obtaining complete documentation for base stations and fix line infrastructure in accordance with applicable laws in Republic of North Macedonia. The Company capitalizes those expenditures as incurred. The capitalized expenditures are included within Property, plant and equipment (see note 13).

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the profit or loss during the financial period in which they are incurred.

When assets are disposed of or when the Company assess that there will be no future economic benefits from the use of an asset, the asset is scrapped, and the costs and accumulated depreciation are removed from the accounts and the impact is recognized in the gain/loss from disposal.

When assets are sold, the cost and accumulated depreciation are removed from the accounts and any related gain or loss, determined by comparing proceeds with carrying amount, is recognized in the profit or loss.

Depreciation is charged to the profit or loss on a straight-line basis over the estimated useful lives of items of property, plant and equipment. Assets are not depreciated until they are available for use. Land is not depreciated. The assets useful lives and residual values are reviewed, and adjusted if appropriate, at least once a year. For further details on the groups of assets impacted by the most recent useful life revisions (see note 13).

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.6 Property, plant and equipment (PPE) (continued)**

The estimated useful lives are as follows:

	2024	2023
	Years	Years
Buildings	20-40	20-40
Aerial and cable lines	20-25	20-25
Telephone exchanges	7-10	7-10
Base stations	10	10
Computers	4	4
Furniture and fittings	4-10	4-10
Vehicles	5-10	5-10
Other	2-15	2-15

**2.7. Intangible assets**

Intangible assets that are acquired by the Company are stated at cost less accumulated amortization and impairment losses (see note 2.8).

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred. New software modules that cannot be used independently of the existing software (releases), but rather only combined with the base version's functionalities and are implementations of enhanced software, characterized by systematic updates, revisions or expansions of previous versions of existing software represent subsequent costs for the previous version and are capitalized if they meet the capitalization criteria, i.e. if they coincide with the creation of additional functionalities. Consequently, the costs of releases is capitalized as part of the base version and amortized together with the residual carrying amount over the base software's remaining useful life. If indications exist that the software will be operated longer than the current useful life as a result of subsequently capitalized expenditure, the useful life of the base software is reviewed, and if applicable extended.

The Company's primary activities are in the fixed line and mobile operations in Republic of North Macedonia. These operations usually require acquisition of licenses/frequency usage rights, which generally contain upfront fees and annual fees. For each acquired license/frequency usage right, the Company assesses whether the amount of future annual fees can be measured reliably at the start of the validity period of the license. If the Company considers that the amount of future annual fees can be measured reliably, the present value of the future annual fees is capitalized, if any, as part of the cost of the license otherwise these fees are recognized as expenses (Other operating expenses) in the period they relate to.

The useful lives of concession and licenses are determined based on the underlying agreements and are amortized on a straight-line basis over the period from availability of the frequency for commercial use until the end of the initial concession or license term. No renewal periods are considered in the determination of useful life (see note 14).

Content rights are capitalized as intangible assets if all of the following conditions are met: there is no doubt whatsoever that the content will be delivered as agreed in the contract; non-cancellable term of the contract is at least 12 months and cost can be estimated reliably. Content rights are amortized over the contracts term. The financial liability recognized for capitalized content is presented in the statement of financial position within Other financial liabilities. Unwinding of an accrued interest is recognized as an interest expense and is presented within Financial expense. Consequently, the relevant cash outflows are presented as cash flows from financing activities.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.7. Intangible assets (continued)

The estimated useful lives are as follows:

	2024	2023
	Years	Years
Software and licenses	2-5	2-5
Concession	18	18
Content rights	1-3	1-3
3G and 2G License	10	10
4G License	7-20	7-20
5G License	15	15

Amortization is charged to the profit or loss on a straight-line basis over the estimated useful lives of intangible assets. Intangible assets are amortized from the date they are available for use. The assets useful lives are reviewed, and adjusted if appropriate, at least once a year (see note 14).

In determining whether an asset that incorporates both intangible and tangible elements should be treated under IAS 16 – Property, Plant and Equipment or as an intangible asset under IAS 38 – Intangible Assets, management uses judgment to assess which element is more significant and recognizes the assets accordingly.

### 2.8. Impairment of property, plant and equipment and intangible assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment.

Assets that are subject to amortization or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units - CGUs).

Impairment losses are recognized in the profit or loss (Depreciation and amortization). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### 2.9. Provisions and contingent liabilities

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Provisions are measured and recorded as the best estimate of the economic outflow required to settle the present obligation at the financial statement date. The estimate can be calculated as the weighted average of estimated potential outcomes or can also be the single most likely outcome. The provision charge is recognized in the profit or loss within the expense corresponding to the nature of the provision.

No provision is recognized for contingent liabilities. A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity; or a present obligation that arises from past events but is not recognized because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.10. Share capital

Ordinary shares are classified as equity. Share premiums are classified as equity and represent the amount which is generated in excess of the nominal value when issuing shares.

### 2.11. Treasury shares

When the Company purchases the Company's equity share capital, the consideration paid, including any directly attributable incremental costs (net of income taxes), is deducted from equity attributable to the owners as treasury shares until the shares are cancelled or reissued. When such shares are subsequently reissued, the treasury share balance decreases by the original cost of the shares, thereby increasing equity, while any gains or losses are also recognized in equity (Retained earnings). Treasury shares transactions are recorded on the transaction date.

### 2.12. Other reserves

Under local statutory legislation, the Company is required to set aside minimum 5 percent of its net profit for the year in accordance with the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia" in a statutory reserve until the level of the reserve reaches 1/10 of the share capital. These reserves are used to cover losses and are not distributed to shareholders except in the case of bankruptcy of the Company.

### 2.13. Revenues

Revenues for all services and equipment sales (see note 22) are shown net of VAT and discounts.

The core principle of IFRS 15 is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services.

Revenue is recognized when or as performance obligations are satisfied by transferring control of a promised good or service to a customer. Control either transfers over time or at a point in time, which affects when revenue is recorded.

As a practical expedient, the Company applies the guidance to a group of contracts with similar characteristics instead of to a single contract with a customer. A portfolio approach is acceptable if the Company can reasonably expect that the effect of applying a portfolio approach to a group of contracts or a group of performance obligations would not differ materially from considering each contract or performance obligation separately. This implies that a portfolio of contracts with similar characteristics does not necessarily need to refer to homogenous products being included in these contracts.

Main principles:

- If Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, the Company shall present the contract as a Contract asset, excluding any amounts presented as a receivable. A contract asset is the Company's right to consideration in exchange for goods or services that the Company has transferred to a customer.
- In the case of multiple-element arrangements (e.g., mobile contract plus handset) with subsidized products delivered in advance, a larger portion of the total remuneration is attributable to the component delivered in advance (mobile handset), requiring earlier recognition of revenue. This leads to the recognition of what is known as a contract asset – a receivable arising from the customer contract that has not yet legally come into existence – in the Statement of Financial Position.
- At the same time, it resulted in higher revenue from the sale of goods and merchandise and to lower revenue from the provision of services.
- Expenses for sales commissions (customer acquisition costs) must be capitalized in the Contract costs, presented in Trade receivables and other assets line of the Statement of Financial Position and recognized over the estimated customer retention period.
- Later recognition of revenue in cases where "material rights" are granted, such as offering additional discounts for future purchases of further products.
- Contract liabilities (which, as deferred revenue, were already recognized as liabilities in the past and with the transition reclassified) are now netted off against the contract assets for each customer contract.



Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.13. Revenues (continue)**

- For the purposes of determining whether the Company sells products for its own account (principal = gross revenue) or for the account of others (agent = net revenue), there was no material change upon the application of IFRS 15 requirements.
- A significant financing component is not considered for the amount and timing of revenue recognition if the period between when a promised good or service is transferred to the customer and when the customer pays for that good or service will be one year or less.
- If the promise to grant a license is distinct from the other promised goods or services in the contract then the promise to grant the license is a separate performance obligation and the Company shall determine whether the license transfers to a customer either at a point in time or over time.

**2.13.1. Fixed line and mobile telecommunications revenues, including sale of devices**

Revenue is primarily derived from services provided to subscribers and other third parties using telecommunications network, and equipment sales.

Customer subscriber arrangements typically include an equipment sale, subscription fee and charge for the actual voice, internet, data or multimedia services used.

Airtime revenue is recognized based upon minutes of use and contracted fees less credits and adjustments for discounts, while subscription and flat rate revenues are recognized in the period they relate to.

The Company provides customers with narrow and broadband access to its fixed, mobile and TV distribution networks.

Revenues from premium rate services (voice and non-voice) are recognized on a gross basis when the delivery of the service over the network is the responsibility of the Company, the Company establishes the prices of these services and bears substantial risks of these services, otherwise presented on a net basis.

Customers may also purchase prepaid mobile, public phone and internet credits ("prepaid cards") which allow those customers to use the telecommunication network for a selected amount of time. Customers must pay for such services at the date when the card is purchased. Revenues from the sale of prepaid cards are recognized when used by the customers or when the cards expired with unused traffic.

Third parties using the telecommunications network include roaming customers of other service providers and other telecommunications providers which terminate or transit calls on the network. These wholesale (incoming) traffic revenues are recognized in the period of related usage. A proportion of the revenue received is often paid to other operators (interconnect) for the use of their networks, where applicable. The revenues and costs of these terminate or transit calls are stated gross in these financial statements as the Company is the principal supplier of these services using its own network freely defining the pricing of the service, and recognized in the period of related usage.

Contracts are frequently sold to customers containing a cross subsidy between two or more components. A typical example is where a mobile phone is sold at a price significantly below its market value in a bundle with a service contract for a period of 24 months. From a commercial point of view, the subsidy on the mobile phone is recompensated via the service fee.

With this adjustment requirement (also termed as "basic adjustment") a cross-subsidy or an overall bundle discount must be allocated to the individual components of the bundle so that revenue generally reflects the fair value of the good and/or service with a bundle discount being allocated based on relative standalone selling prices.

The revenue is determined for every component by distributing the transaction price to the individual components in proportion to their relevant standalone selling prices.

Notes to the individual financial statements

## **2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **2.13.2. System integration and IT revenues**

Contracts for network services consist of the installation and operation of communication networks for customers. Revenues for voice and data services are recognized under such contracts when used by the customer.

The Company transfers control of goods and services over time and, therefore, satisfies a performance obligation and recognizes revenue over time, if one of the following criteria is met:

- a customer simultaneously receives and consumes the benefit provided by Company's performance as Company performs
- Company's performance creates or enhances assets that the customer controls as the asset is created or enhanced
- Company's performance does not create an asset with an alternative use to Company and Company has an enforceable right to payment for performance completed to date.

If the performance obligation is not satisfied over time, the Company satisfies the performance obligation at a point in time.

Revenue from hardware sales or sales-type leases is recognized when the customer obtains the control over the product.

To determine the progress of performance the Company is applying the Input method. The Company recognize revenue on the basis of the Company's efforts or inputs to the satisfaction of a performance obligation (resources consumed, labor hours expended, cost incurred, time elapsed or machine hours used) relative to the total expected inputs to the satisfaction of the performance obligation.

## **2.14. Employee benefits**

### **2.14.1. Short term employee benefits and pensions**

The Company, in the normal course of business, makes payments on behalf of its employees for pensions, health care, employment and personnel tax which are calculated according to the statutory rates in force during the year, based on gross salaries and wages. Holiday allowances are also calculated according to the local legislation. The Company makes these contributions to the Governmental and private funds. The cost of these payments is charged to the profit or loss in the same period as the related salary cost. No provision is created for holiday allowances for non-used holidays as according the local legislation the employer is obliged to provide condition for usage, and the employee to use the annual holiday within one year. This is also exercised as Company policy and according the historical data employees use their annual holiday within the one-year legal limit. The Company does not operate any other pension scheme or post-retirement benefits plan and consequently, has no obligation in respect of pensions. The Company has contractual obligation to pay to employees three average monthly salaries in Republic of North Macedonia at their retirement date according the Collective agreement between the Company and the Trade Union of the Company, for which appropriate liability is recognized in the financial statements measured at the present value of three average monthly salaries together with adjustments incorporated in the actuarial calculation. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality bonds that are denominated in the currency in which the benefits will be paid. In addition, the Company is not obligated to provide further benefits to current and former employees.

### **2.14.2. Bonus plans**

The Company recognizes a liability and an expense for bonuses taking into consideration the financial and operational results. The Company recognizes a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

Notes to the individual financial statements

**2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**2.14.3 Termination benefits**

Termination benefits are payable whenever an employee's employment is terminated, on the request of the employer, before the nominal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without the possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

**2.15. Marketing expenses**

Marketing costs are expensed as incurred. Marketing expenses are disclosed in note 24.

**2.16. Taxes**

**2.16.1. Income tax**

According to the provisions of the Income tax law, the tax base is the profit generated during the fiscal year increased for non-deductible expenses and reduced for deductible revenue (i.e. dividends already taxed at the payer) and the income tax rate is 10%. In line with these income tax for the year was calculated and recorded in the Statement of comprehensive income.

The tax authorities may at any time inspect the books and records within 5 years subsequent to the reported tax year, and may impose additional tax assessments and penalties. In a case of tax evasion or tax fraud the statute of limitations may be extended up to 10 years. The Company's management is not aware of any circumstances, which may give rise to a potential material liability in this respect other than those provided for in these financial statements.

**2.16.2. Deferred income tax**

Deferred tax is recognized applying the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit. Deferred tax is determined using income tax rates that have been enacted or substantially enacted by the financial statement date and are expected to apply when the related deferred tax asset is realized or the deferred tax liability is settled.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit (or reversing deferred tax liabilities) will be available against which the temporary differences can be utilized.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.17. Leases

#### 2.17.1. Operating leases – Company as a lessor

Under IFRS 16, an operating lease is a lease that does not transfer substantially all the risks and rewards incidental to ownership of an underlying asset. These are typically simple short-term hire arrangement (an operating lease), whereby rental payments received are dealt with in profit or loss with the primary impact on the balance sheet relating to the timing of lease payments.

Assets leased to customers under operating leases are included in Property, plant and equipment in the statement of financial position. They are depreciated over their expected useful lives on a basis consistent with similar fixed assets. Rental income is recognized on a straight-line basis over the lease term.

#### 2.17.2. Leases – Company as a lessee

Leases are recognized as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company. Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the lease payments. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions. The measurement includes non-cancellable lease payments (including inflation-linked payments), and also includes payments to be made in optional periods if the lessee was reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. In order to determine Right of Use and Lease Liability at the moment of commencement of lease contract, the Company will estimate the lease period in accordance with the contract and possible extension options, determine the total lease consideration to be transferred to lessor and discount this consideration in accordance with the rate implicit in the lease or if not available determine the incremental lease rate for the purpose of discounting. For the asset and liabilities arising from a lease, see notes 12 and 17.

As a consequence, the Company recognizes depreciation of the right-of-use asset and interest on the lease liability. The repayments of lease liability are separated into a principal portion and an interest portion and presented in the statement of cash flows separately as cashflows from financial (Payments for leases - principal) and operating activities (Interest paid), respectively.

The company applies IFRS 16 to all leases, including leases of right-of-use assets in a sublease, except for:

- Rights held by a lessee under licensing agreements within the scope of (IAS 38) Intangible Assets;
- Leases of intangible assets;
- Service concession arrangements within the scope of (IFRIC 12) Service Concession Arrangements; and
- Licenses of intellectual property granted (or sold) by Company lessors within the scope of IFRS 15 Revenue from Contracts with Customers.

#### ***Recognition exemptions***

- The Company decided not to apply the short-term recognition exemptions to lease contracts, except for some minor and insignificant lease arrangements with a lease term of one month or less. Such very short-term leases and related asset classes are expensed as incurred and no additional quantitative disclosure is required;
- The Company decided not to apply the practical expedient with respect to low value items. Hence, they have to be recognized, measured and presented as lease arrangements in the scope of IFRS 16.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.17.2. Leases – Company as a lessee (continued)

#### ***Lease term***

The lease term refers to the period for which Company is reasonably certain to maintain the contract under the terms and conditions as originally negotiated. The initial lease term assessment is made at commencement of the lease. When determining the lease term, the most reasonably certain, i.e. justifiable, term is always to be used in case of doubt. Reasonable certainty is determined in accordance with judgment of the relevant management responsible for the lease. The lease term assessment is largely based on management judgement and the Company usually use estimates or assumptions (especially in case of options and indefinite contracts) at an asset cluster level.

The commencement date of the lease (commencement date), is the date on which a lessor makes an underlying asset (i.e., the property, plant or equipment that is subject to the lease) available for use to the lessee. At the commencement date, the lease term begins and lease liability and the right-of-use asset is initially recognized and measured.

#### ***Options - “Reasonably certain criteria”***

In assessing whether a lessee is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, lessees shall consider all relevant facts and circumstances that create an economic incentive for the lessee to exercise the option to extend the lease, or not to exercise the option to terminate the lease.

#### ***Lease payments***

Lease payments are defined as payments made by a lessee to a lessor relating to the right to use an underlying asset during the lease term.

In the definition of lease payments, the Company includes payments for non-lease components as well.

#### ***Reassessment of the lease liability***

In terms of IFRS 16, a reassessment of the lease liability only takes place if the change is based on already existing contractual clauses, i.e. those that have been part of the contract since commencement.

A lessee reassesses the lease term, i.e. whether it is reasonably certain to exercise an extension option, or not to exercise a termination option, upon the occurrence of either a significant event or a significant change in circumstances that: is within the control of the lessee, or in specific circumstances outside the control of the lessee, and affects whether the lessee is reasonably certain to exercise an option not previously included in its determination of the lease term, or not to exercise an option previously included in its determination of the lease term.

#### ***Accounting for lease modifications***

A lease modification is defined as “a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term)”. Modification can also result from a change in consideration only. The effective date of the modification is defined as the date when both parties agree to a lease modification.

A lessee accounts for a lease modification as a separate lease if both of the following conditions are fulfilled:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the lease increases by an amount equivalent to the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

Notes to the individual financial statements

## 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2.17.2. Leases – Company as a lessee (continued)

When these conditions are met, the modification is considered to result in the creation of a new lease that is separate from the original lease. The agreement for the right to use one or more additional assets is accounted for as a separate lease (or leases) to which the requirements of IFRS 16 are applied independently of the original lease.

For a lease modification that is not a separate lease, i.e. that do not meet the conditions outlined above, at the effective date of the modification, the lessee accounts for the lease modification by remeasuring the lease liability using a discount rate determined at that date and:

- for lease modifications that decrease the scope of the lease, the lessee decreases the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease, and recognizes a gain or loss that reflects the proportionate decrease in scope; and
- for all other lease modifications, the lessee makes a corresponding adjustment to the right-of-use asset.

When a lease arrangement is modified, then the revised lease payments will always be discounted with a revised discount rate. This is different from the requirements for a reassessment of the lease, where only in specific cases a revised discount rate is required.

### 2.18. Earnings per share

Basic earnings per share is calculated by dividing profit attributable to the equity holders of the Company for the period by the weighted average number of common stocks outstanding. The Company has only ordinary shares and basic and diluted earnings per share are the same.

### 2.19. Dividend distribution

Dividends are recognized as a liability and debited against equity in the Company's financial statements in the period in which they are approved by the Company's shareholders.

### 2.20. Segments

The operating segments of the Company are based on the business lines, residential, business, wholesale and other, which is consistent with the internal reporting provided to the chief operating decision maker, the Chief Executive Officer (CEO) who is advised by the Management Committee (MC) of the Company. The CEO is responsible for allocating resources to, and assessing the performance of, the operating segments. The accounting policies and measurement principles of the operating segments are the same as those applied for the Company described in the Significant accounting policies (see note 2). In the financial statements, the segments are reported in a manner consistent with the internal reporting.

The operating segments' revenues include revenues from external customers and there are no internal revenues generated from other segments.

The operating segments' results are monitored by the CEO and the MC to Direct margin, which is defined by the Company as revenues less direct costs less Impairment losses on trade receivables and other assets.

The CEO and the MC do not monitor the assets and liabilities at segment level.

### 2.21. Comparative information

In order to maintain consistency with the current year presentation in the Financial statements and the Notes thereto, certain items have been reclassified for comparative purposes. There were no material changes in disclosures.

Notes to the individual financial statements

### 3. FINANCIAL RISK MANAGEMENT

#### 3.1. Financial risk factors

The Company does not apply hedge accounting for its financial instruments, all gains and losses are recognized in the profit or loss. The Company is exposed in particular to credit risks related to its financial assets and risks from movements in exchange rates, interest rates, and market prices that affect the fair value and/or the cash flows arising from financial assets and liabilities. Financial risk management aims to limit these market, liquidity and credit risks through ongoing operational and finance activities.

The detailed descriptions of risks, the management thereof as well as sensitivity analyses are provided below. Sensitivity analyses include potential changes in profit before tax. The potential impacts disclosed (less tax) are also applicable to the Company's Equity.

##### 3.1.1. Market risk

Market risk is defined as the 'risk that the fair value or value of future cash flows of a financial instrument will fluctuate because of changes in market prices' and includes interest rate risk, currency risk and other price risk.

As the vast majority of the revenues and expenses of the Company arise in MKD, the functional currency of the Company is MKD, and as a result, the Company objective is to minimize the level of its financial risk in MKD terms.

For the presentation of market risks, the periodic effects are determined by relating the hypothetical changes in the risk variables to the balance of financial instruments at the financial statement date. The balances at the end of the reporting period are usually representative for the year as a whole, therefore the impacts are calculated using the year end balances as though the balances had been constant throughout the reporting period. The methods and assumptions used in the sensitivity calculations have been updated to reflect the current economic situation.

##### a) Foreign currency risk

The functional currency of the Company is the Macedonian denar.

The foreign exchange risk exposure of the Company is related to holding foreign currency cash balances, and operating activities through revenues from and payments to international telecommunications carriers as well as capital expenditure contracted with vendors in foreign currency.

The currency giving rise to this risk is primarily the EUR. The Company uses cash deposits in foreign currency, predominantly in EUR, and cash deposits in denars linked to foreign currency, to economically hedge its foreign currency risk in accordance with the available banks offers. The Company manages net liability foreign exchange risk through maintaining higher amount of deposits in EUR.

The foreign currency risk sensitivity information required by IFRS 7 is limited to the risks that arise on financial instruments denominated in currencies other than the functional currency in which they are measured.

In the table below, exposure toward foreign currencies is disclosed:

In thousands of denars

31.12.2024	EUR	USD
Cash and cash equivalents	148,655	2,221
Trade receivables	198,399	124,658
Other assets	7,003	464
Trade payables	(1,099,837)	(229,110)
Lease liabilities	(363,088)	-
Other financial liabilities	(707,152)	(115,683)
Total	<u>(1,816,020)</u>	<u>(217,450)</u>

Notes to the individual financial statements

**3. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**3.1.1. Market risk (continued)**

In thousands of denars

31.12.2023	EUR	USD
Cash and cash equivalents	302,980	3,001
Trade receivables	172,056	67,799
Other assets	11,468	194
Trade payables	(994,864)	(164,024)
Lease liabilities	(370,948)	-
Other financial liabilities	(834,279)	(38,985)
Total	<u>(1,713,587)</u>	<u>(132,015)</u>

*Sensitivity analysis*

As presented in the table below, the reasonably possible strengthening or weakening of the EUR against the MKD as at the end of the reporting period would affect the measurement of the financial instruments denominated in a foreign currency and it would increase (+)/ decrease (-) the equity and the profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular the interest rates, remain constant and it disregards any impact of the forecast sales and purchases. In view of the fact that the effect on the profit or loss would be the same as the effect on the equity, only the former is disclosed.

In thousands of denars

31.12.2024	Profit or loss	
EUR/MKD (1% movements)	Strengthening	Weakening
Cash and cash equivalents	1,487	(1,487)
Trade receivables	1,984	(1,984)
Other current assets	70	(70)
Trade payables	(10,998)	10,998
Lease liabilities	(3,631)	3,631
Other financial liabilities	(7,072)	7,072
Net effect	<u>(18,160)</u>	<u>18,160</u>

In thousands of denars

31.12.2023	Profit or loss	
EUR/MKD (1% movements)	Strengthening	Weakening
Cash and cash equivalents	3,030	(3,030)
Trade receivables	1,721	(1,721)
Other current assets	115	(115)
Trade payables	(9,949)	9,949
Lease liabilities	(3,709)	3,709
Other financial liabilities	(8,343)	8,343
Net effect	<u>(17,135)</u>	<u>17,135</u>



Notes to the individual financial statements

**3. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**3.1.1. Market risk (continued)**

As presented in the table below the reasonably possible strengthening or weakening of the USD against the MKD as at the end of the reporting period would affect the measurement of the financial instruments denominated in a foreign currency and it would increase (+)/decrease (-) the equity and the profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular the interest rates, remain constant and it disregards any impact of the forecast sales and purchases. In view of the fact that the effect on the profit or loss would be the same as the effect on the equity, only the former is disclosed.

In thousands of denars	Profit or loss	
31.12.2024	Strengthening	Weakening
USD/MKD (10% movements)		
Cash and cash equivalents	222	(222)
Trade receivables	12,466	(12,466)
Other current assets	46	(46)
Trade payables	(22,911)	22,911
Other financial liabilities	(11,568)	11,568
Net effect	<u>(21,745)</u>	<u>21,745</u>

In thousands of denars	Profit or loss	
31.12.2023	Strengthening	Weakening
USD/MKD (10% movements)		
Cash and cash equivalents	300	(300)
Trade receivables	6,780	(6,780)
Other current assets	19	(19)
Trade payables	(16,402)	16,402
Other current financial liabilities	(3,899)	3,899
Net effect	<u>(13,202)</u>	<u>13,202</u>

b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Change in the interest rates and interest margins may influence financing costs and returns on financial investments.

The Company is minimizing interest rate risk through defining of fixed interest rates in the period of the validity of certain financial investments. On the other hand, fix term deposits may be prematurely terminated, since the contracts contain a clause that, the bank will calculate and pay interest by interest rate which is valid on the nearest maturity period of the deposit in accordance with the interest rates given in the offer.

In case of significant increase of the market interest rates, deposit may be terminated and replaced by new deposit with interest rate more favorable for the Company at lowest possible cost.

The investments are limited to relatively low risk financial investment forms in anticipation of earning a fair return relative to the risk being assumed.

The Company has no floating interest-bearing liabilities, while it incurs interest rate risk on cash deposits with banks and loans to employees. No policy to hedge the interest rate risk is in place. Changes in market interest rates affect the interest income on cash and cash equivalents and deposits with banks.

Notes to the individual financial statements

**3. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**3.1.1. Market risk (continued)**

Total interest-bearing assets are shown in the table below

In thousands of denars	31.12.2024	31.12.2023
Cash and cash equivalents	<u>1,327,981</u>	<u>1,043,905</u>
Net amount	<u>1,327,981</u>	<u>1,043,905</u>

Interest bearing assets are cash on bank accounts, which carry variable interest rates and weekly deposits which bear fixed interest.

*Sensitivity analysis*

A reasonably possible increase/decrease of 1 percentage point in the interest rates during the reporting period (assuming the year-end balance throughout the reporting period) would increase (decrease) the equity and the profit or loss before tax by the amounts shown below. This analysis assumes that all other variables, in particular the foreign currency exchange rates, remain constant. In view of the fact that the effect on the profit or loss would be the same as the effect on the equity, only the former is disclosed.

In thousands of denars	Profit or loss	
31.12.2024	Higher	Lower
Interest rate (1% movements)		

Cash and cash equivalents	<u>13,280</u>	<u>(13,280)</u>
Net effect	<u>13,280</u>	<u>(13,280)</u>

In thousands of denars	Profit or loss	
31.12.2023	Higher	Lower
Interest rate (1% movements)		

Cash and cash equivalents	<u>10,439</u>	<u>(10,439)</u>
Net effect	<u>10,439</u>	<u>(10,439)</u>

c) Other price risk

The Company's investments are in shares of other entities that are publicly traded on the Macedonian Stock Exchange, both on its Official and Regular market. The management continuously monitors the portfolio equity investments based on fundamental and technical analysis of the shares. All buy and sell decisions are subject to approval by the relevant Company's bodies. In line with the Company strategy, the investments within portfolio are kept until there are favorable market conditions for their sale.

As part of the presentation of market risks, IFRS 7 also requires disclosures on how hypothetical changes in risk variables affect the price of financial instruments. As at 31 December 2024 and 31 December 2023, the Company holds investments, which could be affected by risk variables such as stock exchange prices.

The Company had MKD 515,809 thousand investments in shares of other entities that are publicly traded on the Macedonian Stock Exchange as at 31 December 2024 (2023: MKD 274,501).

Notes to the individual financial statements

**3. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**3.1.1. Market risk (continued)**

*Sensitivity analysis*

A possible increase/decrease of 20 percentage points in the price of investments in equity during the reporting period (assuming the year-end balance throughout the reporting period) would increase (decrease) the equity and the profit or loss before tax by the amounts shown below. This analysis assumes that all other variables, remain constant. In view of the fact that the effect on the profit or loss would be the same as the effect on the equity, only the former is disclosed.

In thousands of denars	Profit or loss	
31.12.2024	Higher	Lower
Market price (20% movements)		
Investments in Equity instruments	103,162	(103,162)
Net effect	103,162	(103,162)

In thousands of denars	Profit or loss	
31.12.2023	Higher	Lower
Market price (20% movements)		
Investments in Equity instruments	54,900	(54,900)
Net effect	54,900	(54,900)

**3.1.2. Credit risk**

Credit risk is defined as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Company is exposed to credit risk from its operating activities and certain financing activities.

Counterparty limits are determined based on the provided Letter of guarantees in accordance with the market conditions of those banks willing to issue a bank guarantee. The total amount of bank guarantees that will be provided should cover the amount of the projected free cash of the Company.

With regard to financing activities, transactions are primarily to be concluded with counterparties (banks) that have at least a credit rating of BBB+ (or equivalent) or where the counterparty has provided a guarantee where the guarantor has to be at least BBB+ (or equivalent).

The depositing decisions are made based on the following priorities:

- To deposit in banks (Deutsche Telekom core banks, if possible) with provided bank guarantee from the banks with the best rating and the best quality wording of the bank guarantee;
- To deposit in banks with provided bank guarantee from the banks with lower rating and poorer quality wording of the bank guarantee;
- Upon harmonization and agreement with the parent company these rules can be altered for ensuring full credit risk coverage. If the total amount of deposits cannot be placed in banks covered with bank guarantees with at least BBB+ rating (or equivalent credit rating), then depositing will be performed in local banks without bank guarantee.

As of 31 December 2024, and 31 December 2023, cash and cash equivalents are not secured with guarantees. All cash and cash equivalent are allocated in five big domestic banks in Republic North Macedonia based on CAEL methodology rating for purpose of credit risk diversification and upon harmonization and agreement with the parent and ultimate parent companies.

Notes to the individual financial statements

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1.2. Credit risk (continued)

The process of managing the credit risk from operating activities includes preventive measures such as creditability checking and prevention barring, corrective measures during legal relationship for example reminding and disconnection activities, collaboration with collection agencies and collection after legal relationship as litigation process and court proceedings. The overdue payments are monitored based on customer's type amount of debt, average invoiced amount and number of disconnections.

The credit risk is controlled through credibility checking – which determines that the customer is not indebted and the customer's credit worthiness and through preventive barring – which determinates the credit limit based on the customer's previous traffic revenues.

The Company has no significant concentration of credit risk with any single counter party or group of counter parties having similar characteristics.

The Company's procedures ensure on a permanent basis that sales are made to customers with an appropriate credit history and not exceed an acceptable credit exposure limit.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position. Consequently, the Company considers that its maximum exposure is reflected by the amount of debtors net of provisions for impairment recognized and the amount of cash deposits in banks at the financial statement date.

Concentrations of credit risk relating to trade receivables are limited due to the large number of customers comprising the Company's customer base. Trade receivables from the largest customer as of 31 December 2024 amounts to MKD 101,689 thousand, which represents 1.85% of total gross receivables of the Company (2023: MKD 224,878, which represents 4.12% of total gross receivables). The concentration of credit risk toward this customer is significantly less than 20% of gross receivables at any time during the year and the Company has no significant exposure toward any other customer.

The annual bad debt expense of the Company in 2024 was 1.09% (2023: 1.11%) of the revenue. For further information see Note 4.3.

#### 3.1.3. Liquidity risk

Liquidity risk is the risk that an entity may encounter difficulty in meeting obligations associated with financial liabilities.

Liquidity risk is defined as the risk that the Company could not be able to settle or meet its obligations on time.

The investment portfolio should remain sufficiently liquid to meet all operating requirements that can be reasonably anticipated. This is accomplished by structuring the portfolio so that financial instruments mature concurrently with cash needs to meet anticipated demands.

The Company's policy is to maintain sufficient cash and cash equivalents to meet its commitments in the foreseeable future. Any excess cash is mostly deposited in commercial banks.

The Company's liquidity management process includes projecting cash flows by major currencies and considering the level of necessary liquid assets, considering business plan, historical collection and outflow data. Monthly, semi-annually and annually cash projections are prepared and updated on a daily basis.

The tables below show liabilities at 31 December 2024 and 2023 by their remaining contractual maturity. The amounts disclosed in the maturity table are the contractual undiscounted cash flows. Such undiscounted cash flows differ from the amount included in the statement of financial position because the statement of financial position amount is based on discounted cash flows. As the financial liabilities are paid from the cash generated from the ongoing operations, the maturity analysis of the financial assets as at the end of the reporting periods (in comparison with the financial liabilities) would not be useful, therefore, is not included in the tables below.

Notes to the individual financial statements

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 3.1.3. Liquidity risk (continued)

The maturity structure of the Company's contractual undiscounted cash flows as at 31 December 2024 is as follows:

In thousands of denars	Total	Demand and/or less than 1 month	From 1 to 3 months	From 3 to 12 months	From 12 months to 5 years
Trade payables	2,041,451	1,411,963	619,975	9,513	-
Liabilities to related parties	463,998	406,707	57,291	-	-
Other financial liabilities	807,313	76,341	84,439	208,492	438,041
	<u>3,312,762</u>	<u>1,895,011</u>	<u>761,705</u>	<u>218,005</u>	<u>438,041</u>

The maturity structure of the Company's contractual undiscounted cash flows as at 31 December 2023 is as follows:

In thousands of denars	Total	Demand and/or less than 1 month	From 1 to 3 months	From 3 to 12 months	From 12 months to 5 years
Trade payables	2,196,489	1,043,567	1,103,248	49,674	-
Liabilities to related parties	381,491	323,083	58,408	-	-
Other financial liabilities	945,010	105,052	189,123	285,447	365,388
	<u>3,522,990</u>	<u>1,471,702</u>	<u>1,350,779</u>	<u>335,121</u>	<u>365,388</u>

As of 31 December 2024, total short term financial assets of the Company amount to MKD 4,464,697 thousand which is higher MKD 1,608,943 thousand than short term financial liabilities. As of 31 December 2023, total short term financial assets of the Company amount to MKD 4,157,348 thousand which was higher MKD 1,039,053 thousand than short term financial liabilities. The Company does not have significant exposure to liquidity risk.

#### 3.2. Capital management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The total amount of equity managed by the Company, as at 31 December 2024, is MKD 15,638,551 thousand, in accordance with the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia" (2023: MKD 15,468,198 thousand). Out of this amount MKD 9,583,888 thousand (2023: MKD 9,583,888 thousand) represent share capital and MKD 958,389 thousand (2023: MKD 958,389 thousand) represent statutory reserves (Other reserves), which are not distributable (see note 2.12). The Company has also acquired treasury shares (see notes 2.11 and 21.1). The transaction is in compliance with the local legal requirements that as a result of acquiring treasury shares the total equity of the Company shall not be less than the amount of the share capital and reserves which are not distributable to shareholders by law or by Company's statute.

According the local legal requirements dividends can be paid out to the shareholders in amount that shall not exceed the net profit for the year as presented in the financial statements of the Company in accordance with the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia", increased for the undistributed net profit from previous years or increased for the other distributable reserves, i.e. reserves that exceed the statutory reserves and other reserves defined by the Company's statute. The Company is in compliance with all statutory capital requirements.

Notes to the individual financial statements

**3.3. Fair value estimation**

Cash and cash equivalents, trade receivables and other current financial assets mainly have short term maturity. For this reason, their carrying amounts at the reporting date approximate their fair values (see note 32.1).

The fair value of the non-current portion of trade receivables and employee loans is determined by using discounted cash-flow valuation technique.

The fair value of publicly traded financial assets at fair value through profit or loss is based on quoted market prices at the financial statement date.

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly (Level 2); and
- (c) inputs for the asset that are not based on observable market data (Level 3).

Fair value quantitative disclosure can be seen in Note 32.1. where there is a comparative table with fair value amounts and carrying values for all financial assets.

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. The significance of an input is assessed against the fair value measurement in its entirety.

The fair value of floating rate instruments is normally approximated by their carrying amount. The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Discount rates used depend on credit risk of the counterparty.

Fair values of financial liabilities were determined using valuation techniques. The estimated fair value of fixed interest rate instruments with stated maturity was estimated based on expected cash flows discounted at current interest rates for new instruments with similar credit risk and remaining maturity.

Financial liabilities included in the category Trade payables and Other financial liabilities mainly have short term maturity. For this reason, their carrying amounts at the reporting date approximate their fair values.

The fair value of the long-term financial liabilities is determined by using discounted cash-flow valuation technique.

Notes to the individual financial statements

#### **4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The Company makes estimates and assumptions concerning the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The most critical estimates and assumptions are outlined below.

##### **4.1. Useful lives of assets**

The determination of the useful lives of assets is based on historical experience with similar assets as well as any anticipated technological development and changes in broad economic or industry factors. The appropriateness of the estimated useful lives is reviewed annually, or whenever there is an indication of significant changes in the underlying assumptions. We believe that the accounting estimate related to the determination of the useful lives of assets is a critical accounting estimate since it involves assumptions about technological development in an innovative industry and heavily dependent on the investment plans of the Company. Further, due to the significant weight of depreciable assets in our total assets, the impact of any changes in these assumptions could be material to our financial position, and results of operations. As an example, if the Company was to shorten the average useful life of its assets by 10%, this would result in additional annual depreciation and amortization expense of approximately MKD 293,483 thousand (2023: MKD 305,103 thousand). See notes 13 and 14 for the changes made to useful lives in 2024.

##### **4.2. Estimated impairment of property, plant and equipment, and intangible assets**

We assess the impairment of identifiable property, plant, equipment and intangibles whenever there is a reason to believe that the carrying value may materially exceed the recoverable amount and where impairment of value is anticipated. The calculations of recoverable amounts are primarily determined by value in use calculations, which use a broad range of estimates and factors affecting those. Among others, we typically consider future revenues and expenses, technological obsolescence, discontinuance of services and other changes in circumstances that may indicate impairment. If impairment is identified using the value in use calculations, we also determine the fair value less cost to sell (if determinable), to calculate the exact amount of impairment to be charged. As this exercise is highly judgmental, the amount of a potential impairment may be significantly different from that of the result of these calculations. Management has performed an impairment test based on a 10 years cash flow projection and used a perpetual growth rate of 1% (2023: 1%) to determine the terminal value after 10 years. The discount rate used was 8.00% (2023: 8.38%). The impairment test did not result in impairment. The Company uses a 10-year period for impairment model in accordance with the Group approach on this subject.

##### **4.3. Estimated expected credit loss of trade and other receivables**

We calculate expected credit loss (ECL) for all accounts based on estimated losses resulting from the inability of our customers to make the required payments. For the largest customers, international customers and for customers under liquidation and bankruptcy proceedings ECL is calculated on an individual basis, while for other customers it is estimated on a portfolio basis, for which we base our estimate on the aging of our account receivables balance and our historical write-off experience, customer credit-worthiness and recent changes in our customer payment terms (see note 2.3.1). These factors are reviewed annually, and changes are made to the calculations when necessary. In addition, we consider also the nature of the business (residential, business, fixed line, mobile etc.) and the environment in which the Company operates. In 2024 the Company carried out regular detailed analysis on the portfolio of customers on which collective assessment of impairment is performed which resulted in changes in the related impairment rates due to different payment behavior, resulting in new impairment rates of trade and other receivables. If the financial condition of our customers were to deteriorate, actual write-offs of currently existing receivables may be higher than expected and may exceed the level of the ECL recognized so far (see note 3.1.2).

Notes to the individual financial statements

**4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (CONTINUED)**

**4.4. Provisions**

Provisions in general are highly judgmental, especially in case of legal disputes. The Company assesses the probability of an adverse event as a result of a past event and if the probability of an outflow of economic benefits is evaluated to be more than 50%, the Company fully provides for the total amount of the estimated liability (see note 2.9). As the assessment of the probability is highly judgmental, in some cases the evaluation may not prove to be in line with the eventual outcome of the case. In order to determine the probabilities of an adverse outcome, the Company uses internal and external legal counsel (see note 20 and 33).

**4.5. Costs of obtaining contracts with customers**

The Company recognizes assets for costs incurred in connection with the signing of customer contracts which would not have been incurred if the customer contract had not been concluded. Capitalization is subject to the expectation that those costs will be recovered by future revenues resulting from the contract.

Costs of obtaining a contract with a customer include sales commission to its employees, master dealer and sales agents. Costs of obtaining a contract with a customer are amortized during the average customer retention period which is based on historical customer retention data and past experiences in that business segment.

The Company decided not to use the practical expedient to expense incremental costs of obtaining a contract immediately, instead these are amortized over a period of one year or less.

**5. CASH AND CASH EQUIVALENTS**

In thousands of denars	31.12.2024	31.12.2023
Cash in bank	1,327,981	1,043,905
Cash on hand	16,566	35,585
	<u>1,344,547</u>	<u>1,079,490</u>

The carrying amounts of the cash and cash equivalents are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
MKD	1,193,671	773,509
EUR	148,655	302,980
USD	2,221	3,001
	<u>1,344,547</u>	<u>1,079,490</u>

Following is the breakdown of cash in bank by credit rating in local banks without bank guarantee (see note 3.1.2):

In thousands of denars	31.12.2024	31.12.2023
Credit rating: A	341,009	241,035
Credit rating: BBB	241,919	-
Credit rating: BB+	384,835	280,842
Credit rating: BB	-	377,071
Credit rating: B-	345,726	9,764
Cash in local banks without rating	14,492	135,193
	<u>1,327,981</u>	<u>1,043,905</u>

The credit ratings in the table above represent either the credit rating of the local bank or the credit rating of the parent bank if no rating is available for the local bank.



Notes to the individual financial statements

**6. DEPOSITS WITH BANKS**

Deposits with banks represent cash deposits in reputable domestic banks, and with maturity between 3 and 12 months.

As of 31 December 2024, and 2023 the Company has not held deposits in banks.

**7. TRADE RECEIVABLES**

In thousands of denars	31.12.2024	31.12.2023
Trade receivables from third parties	5,334,047	5,286,441
Less: allowance for expected credit losses	<u>(2,047,932)</u>	<u>(1,982,976)</u>
Trade receivables from third parties - net	<u>3,286,115</u>	<u>3,303,465</u>
Receivables from related parties	<u>176,211</u>	<u>166,039</u>
	<u>3,462,326</u>	<u>3,469,504</u>
Less non-current portion: Trade receivables from third parties	<u>(350,526)</u>	<u>(401,798)</u>
Current portion	<u>3,111,800</u>	<u>3,067,706</u>

Receivables from related parties represent receivables from members of Magyar Telekom and Deutsche Telekom Group (see note 34).

The non-current portion of domestic trade receivables represents receivables that are due within 4 years of the financial statement date.

The carrying amounts of the Company's non-current trade receivables are denominated in MKD.

The carrying amounts of the Company's current trade receivables are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
MKD	2,786,985	2,825,548
EUR	198,399	172,056
USD	124,658	67,799
Other	<u>1,758</u>	<u>2,303</u>
	<u>3,111,800</u>	<u>3,067,706</u>

## Notes to the individual financial statements

**7. TRADE RECEIVABLES (CONTINUED)**
*Age profile of Trade receivables*

The following tables show the age profile of the Company's current trade receivables by days outstanding (past due). The carrying amounts of receivables are shown net of impairment losses charged as of the financial statement date.

In thousands of denars

	Carrying amount as of 31.12.2024	Of which not past due	Of which past due by Less than 30 days	31 - 60 days	61 - 90 days	91 - 180 days	181 - 365 days	Over 365 days
Trade receivables from third parties	2,935,589	2,240,212	350,567	84,371	41,523	80,641	48,441	89,834
Trade receivables related parties	176,211	108,749	16,938	2,148	4,092	5,718	13,041	25,525
Total net	3,111,800	2,348,961	367,505	86,519	45,615	86,359	61,482	115,359
Impairment amount	2,047,932	31,120	13,034	13,632	10,354	36,570	66,775	1,876,447
Total gross	5,159,732	2,380,081	380,539	100,151	55,969	122,929	128,257	1,991,806
Impairment rate	39.69%	1.31%	3.43%	13.61%	18.50%	29.75%	52.06%	94.21%

In thousands of denars

	Carrying amount as of 31.12.2023	Of which not past due	Of which past due by Less than 30 days	31 - 60 days	61 - 90 days	91 - 180 days	181 - 365 days	Over 365 days
Trade receivables from third parties	2,901,667	2,186,774	373,745	83,362	43,812	80,414	62,536	71,024
Trade receivables related parties	166,039	123,992	4,542	4,688	7,047	1,362	1,478	22,930
Total net	3,067,706	2,310,766	378,287	88,050	50,859	81,776	64,014	93,954
Impairment amount	1,982,976	29,981	11,291	11,546	8,116	37,326	59,806	1,824,910
Total gross	5,050,682	2,340,747	389,578	99,596	58,975	119,102	123,820	1,918,864
Impairment rate	39.26%	1.28%	2.90%	11.59%	13.76%	31.34%	48.30%	95.10%

Notes to the individual financial statements

**7. TRADE RECEIVABLES (CONTINUED)**

The table below shows the impairment losses and changes of trade receivables therein for 2024 and 2023:

In thousands of denars	31.12.2024	31.12.2023
Impairment losses at 1 January	1,982,976	1,960,687
Charge for the year	134,207	137,394
Reversal of impairment or decrease due to write off	(69,251)	(115,105)
Impairment losses at 31 December	<u>2,047,932</u>	<u>1,982,976</u>

Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

The table below shows the impairment losses and changes of contract assets therein for 2024 and 2023:

In thousands of denars	31.12.2024	31.12.2023
Impairment losses at 1 January	103,322	98,351
Charge for the year	68,490	71,516
Reversal of impairment or decrease due to write off	(68,265)	(66,545)
Impairment losses at 31 December	<u>103,547</u>	<u>103,322</u>

**8. OTHER FINANCIAL ASSETS**

In thousands of denars	31.12.2024	31.12.2023
Loans to employees	2,474	5,692
Other	<u>6,769</u>	<u>7,219</u>
	<u>9,243</u>	<u>12,911</u>
Less non-current portion: Loans to employees	<u>(893)</u>	<u>(2,759)</u>
Current portion	<u>8,350</u>	<u>10,152</u>

Loans to employees are collateralized by mortgages over real estate or with promissory note. Loans granted to employees carry effective interest rate of 4.55% p.a. (2023: 4.55% p.a.).

The non-current portion of Loans to employees represents receivables that are due within 4 years of the financial statements date.

Notes to the individual financial statements

**9. OTHER ASSETS**

In thousands of denars	31.12.2024	31.12.2023
Advances paid to suppliers	6,453	3,399
Prepayments	171,392	184,809
Asset recognized from the costs to obtain contracts with customers	69,776	61,814
Other	<u>1,542</u>	<u>1,546</u>
	<u>249,163</u>	<u>251,568</u>
Less non-current portion: Asset recognized from the costs to obtain contracts with customers	(13,919)	(9,870)
Less non-current portion: Other	<u>(612)</u>	<u>(612)</u>
Current portion	<u>234,632</u>	<u>241,086</u>

Other assets usually include current and non-current receivables, considered as non-financial instruments.

The carrying amounts of the Company's non-current other assets are denominated in MKD.

The carrying amounts of the Company's current other assets are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
MKD	226,654	229,399
EUR	7,003	11,468
USD	464	194
Other	<u>511</u>	<u>25</u>
	<u>234,632</u>	<u>241,086</u>

**10. INVENTORIES**

In thousands of denars	31.12.2024	31.12.2023
Materials	180,334	173,746
Inventories for resale	166,522	179,501
Allowance for inventories	<u>(16,690)</u>	<u>(14,783)</u>
	<u>330,166</u>	<u>338,464</u>

Movement in allowance for inventories:

In thousands of denars	31.12.2024	31.12.2023
Allowance at 1 January	14,783	15,796
Write down/(release) of inventories to net realizable value	<u>1,907</u>	<u>(1,013)</u>
Allowance at 31 December	<u>16,690</u>	<u>14,783</u>

Allowance for inventory mainly relates to inventories for resale. Write down of inventories to net realizable value is based on the analysis of the lower of cost and net realizable value at the financial statement dates.

Notes to the individual financial statements

**11. ASSETS HELD FOR SALE**

As of 31 December 2023, assets held for sale mainly refer to Radio access network (RAN) equipment, which has been determined for sale and customer contract has been already signed. These assets are result of the implementation of the RAN Project for modernization of the existing radio technologies (2G, 3G, 4G) and introduction of a new 5G technology which project was successfully completed in 2023. These assets were sold in the course of 2023 and 2024.

Movement in assets held for sale:

In thousands of denars	2024	2023
At 1 January	13,710	323
Transfers from property, plant, and equipment	-	20,000
Disposals	<u>(13,710)</u>	<u>(6,613)</u>
At 31 December	<u>-</u>	<u>13,710</u>

Notes to the individual financial statements

**12. RIGHT OF USE ASSETS**

In thousands of denars	Leased land assets	Leased building assets	Leased vehicles and other equipment	Total
Cost				
At 1 January 2023	274,783	548,299	114,743	937,825
Additions	62,971	61,539	8,981	133,491
Disposals	(12,961)	(28,546)	(2,256)	(43,763)
At 31 December 2023	324,793	581,292	121,468	1,027,553
Depreciation				
At 1 January 2023	157,136	306,233	38,908	502,277
Charge for the year	39,581	87,759	21,593	148,933
Disposals	(10,820)	(24,274)	(905)	(35,999)
At 31 December 2023	185,897	369,718	59,596	615,211
Carrying amount				
At 1 January 2023	117,647	242,066	75,835	435,548
At 31 December 2023	138,896	211,574	61,872	412,342
In thousands of denars	Leased land assets	Leased building assets	Leased vehicles and other equipment	Total
Cost				
At 1 January 2024	324,793	581,292	121,468	1,027,553
Additions	36,304	79,756	25,620	141,680
Disposals	(56)	(11,476)	(16,008)	(27,540)
At 31 December 2024	361,041	649,572	131,080	1,141,693
Depreciation				
At 1 January 2024	185,897	369,718	59,596	615,211
Charge for the year	46,689	92,846	23,300	162,835
Disposals	(2)	(11,458)	(16,008)	(27,468)
At 31 December 2024	232,584	451,106	66,888	750,578
Carrying amount				
At 1 January 2024	138,896	211,574	61,872	412,342
At 31 December 2024	128,457	198,466	64,192	391,115

Corresponding lease liabilities are presented in note 17.

Leases of land and buildings for purposes to place antennas and base station has generally lease terms of 10 years, and rents for shops are generally between 1 and 5 years, while vehicles and other equipment generally have lease terms of 5 years.

Notes to the individual financial statements

**12. RIGHT OF USE ASSETS (CONTINUED)**

Amounts recognized in profit and loss in relation to leases for the year ended 31 December 2024 and 2023 are as follows:

In thousands of denars	2024	2023
Depreciation expense on right of use assets	162,835	148,933
Interest expense on lease liabilities	24,950	23,789
Expense relating to variable lease payments not included in the measurement of the lease liability	10,937	4,558
Income from sub-leasing right-of-use assets	11,761	11,645

**13. PROPERTY, PLANT AND EQUIPMENT**

In thousands of denars	Land	Buildings	Telecommunication Equipment	Other	Assets under construction	Total
Cost						
At 1 January 2023	10,777	5,563,213	27,112,851	2,522,602	1,470,490	36,679,933
Additions	-	33	967,140	116,358	528,158	1,611,689
Assets activation/transfers between group of assets	-	13,019	636,781	83,401	(1,006,380)	(273,179)
Transfer to asset held for sale	-	-	(3,410,307)	(3,599)	-	(3,413,906)
Disposals	-	-	(602,381)	(153,791)	(6,155)	(762,327)
At 31 December 2023	10,777	5,576,265	24,704,084	2,564,971	986,113	33,842,210
Depreciation						
At 1 January 2023	-	2,941,750	20,648,540	2,168,915	-	25,759,205
Charge for the year	-	133,410	1,112,388	114,175	-	1,359,973
Disposals	-	-	(602,381)	(144,453)	-	(746,834)
Transfers to asset held for sale	-	-	(3,390,307)	(3,599)	-	(3,393,906)
Transfers between group of assets (see note 14)	-	150	(19,452)	18,595	-	(707)
At 31 December 2023	-	3,075,310	17,748,788	2,153,633	-	22,977,731
Carrying amount						
At 1 January 2023	10,777	2,621,463	6,464,311	353,687	1,470,490	10,920,728
At 31 December 2023	10,777	2,500,955	6,955,296	411,338	986,113	10,864,479

Notes to the individual financial statements

**13. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)**

In thousands of denars	Land	Buildings	Telecommunication Equipment	Other	Assets under construction	Total
Cost						
At 1 January 2024	10,777	5,576,265	24,704,084	2,564,971	986,113	33,842,210
Additions	-	6,002	898,129	54,488	287,971	1,246,590
Assets activation/transfers between group of assets (see note 14)	-	8,606	(590,660)	904,481	(342,494)	(20,067)
Disposals	-	(11,694)	(349,107)	(123,508)	(1,487)	(485,796)
At 31 December 2024	<u>10,777</u>	<u>5,579,179</u>	<u>24,662,446</u>	<u>3,400,432</u>	<u>930,103</u>	<u>34,582,937</u>
Depreciation						
At 1 January 2024	-	3,075,310	17,748,788	2,153,633	-	22,977,731
Charge for the year	-	130,143	1,094,476	108,364	-	1,332,983
Disposals	-	(9,065)	(348,600)	(122,069)	-	(479,734)
Transfers between group of assets	-	383	(821,995)	821,612	-	-
At 31 December 2024	<u>-</u>	<u>3,196,771</u>	<u>17,672,669</u>	<u>2,961,540</u>	<u>-</u>	<u>23,830,980</u>
Carrying amount						
At 1 January 2024	<u>10,777</u>	<u>2,500,955</u>	<u>6,955,296</u>	<u>411,338</u>	<u>986,113</u>	<u>10,864,479</u>
At 31 December 2024	<u>10,777</u>	<u>2,382,408</u>	<u>6,989,777</u>	<u>438,892</u>	<u>930,103</u>	<u>10,751,957</u>

In 2024, the Company capitalized expenditures related to obtaining complete documentation for base stations in amount of MKD 1,361 thousand (2023: MKD 1,800 thousand). In addition, in 2024, the Company capitalized expenditures related to obtaining complete documentation for fixed line infrastructure in amount of MKD 32 thousand in accordance with applicable laws in Republic of North Macedonia (2023: MKD 282 thousand) (see note 2.6).

Regular reviews of the useful lives and residual values of property, plant and equipment during 2024 affected the lives of several types of assets, technology assets, network and platforms. The change of the useful life on the affected assets was made due to technological changes and business plans of the Company (see note 4.1). The reviews resulted in the following change in the original trend of depreciation in the current and future years:

In thousands of denars	2024	2025	2026	2027	After 2027
(Decrease)/increase in depreciation	(46,352)	(58,396)	17,849	67,062	19,837
	<u>(46,352)</u>	<u>(58,396)</u>	<u>17,849</u>	<u>67,062</u>	<u>19,837</u>



## Notes to the individual financial statements

**14. INTANGIBLE ASSETS**

In thousands of denars	Software and software licenses	Concession licenses	TV content rights and other	Assets under construction	Total
Cost					
At 1 January 2023	5,673,856	2,213,316	1,928,248	170,778	9,986,198
Additions	324,263	-	451,565	107,206	883,034
Assets activation/transfers between group of assets (see note 13)	416,541	-	-	(143,362)	273,179
Disposals	(606,696)	-	(139,658)	-	(746,354)
At 31 December 2023	<u>5,807,964</u>	<u>2,213,316</u>	<u>2,240,155</u>	<u>134,622</u>	<u>10,396,057</u>
Amortization					
At 1 January 2023	4,609,365	1,181,113	607,137	-	6,397,615
Charge for the year	568,720	98,921	569,379	-	1,237,020
Disposals	(606,696)	-	(139,658)	-	(746,354)
Transfers between group of assets (see note 13)	707	-	-	-	707
At 31 December 2023	<u>4,572,096</u>	<u>1,280,034</u>	<u>1,036,858</u>	<u>-</u>	<u>6,888,988</u>
Carrying amount					
At 1 January 2023	<u>1,064,491</u>	<u>1,032,203</u>	<u>1,321,111</u>	<u>170,778</u>	<u>3,588,583</u>
At 31 December 2023	<u>1,235,868</u>	<u>933,282</u>	<u>1,203,297</u>	<u>134,622</u>	<u>3,507,069</u>

In 2023 ten contracts (including the prolongation of cooperation) for TV content rights were identified as qualifying for capitalization. Accordingly, these rights were recognized in 2023 in Intangible assets, category TV content rights and other, at the net present value of future payments in amount of MKD 451,565 thousand and will be amortized over the contracts term (see note 16 and 26).

In thousands of denars	Software and software licenses	Concession licenses	TV content rights and other	Assets under construction	Total
Cost					
At 1 January 2024	5,807,964	2,213,316	2,240,155	134,622	10,396,057
Additions	359,671	-	438,298	110,141	908,110
Assets activation/transfers between group of assets (see note 13)	154,688	-	-	(134,621)	20,067
Disposals	(19,206)	-	(1,152,159)	-	(1,171,365)
At 31 December 2024	<u>6,303,117</u>	<u>2,213,316</u>	<u>1,526,294</u>	<u>110,142</u>	<u>10,152,869</u>
Amortization					
At 1 January 2024	4,572,096	1,280,034	1,036,858	-	6,888,988
Charge for the year	501,907	98,921	544,703	-	1,145,531
Disposals	(19,206)	-	(1,152,159)	-	(1,171,365)
At 31 December 2024	<u>5,054,797</u>	<u>1,378,955</u>	<u>429,402</u>	<u>-</u>	<u>6,863,154</u>
Carrying amount					
At 1 January 2024	<u>1,235,868</u>	<u>933,282</u>	<u>1,203,297</u>	<u>134,622</u>	<u>3,507,069</u>
At 31 December 2024	<u>1,248,320</u>	<u>834,361</u>	<u>1,096,892</u>	<u>110,142</u>	<u>3,289,715</u>

Notes to the individual financial statements

**14. INTANGIBLE ASSETS (CONTINUED)**

In 2024 eight contracts (including the prolongation of cooperation) for TV content rights were identified as qualifying for capitalization. Accordingly, these rights were recognized in 2024 in Intangible assets, category TV content rights and other, at the net present value of future payments in amount of MKD 438,298 thousand and will be amortized over the contracts term (see note 16 and 26).

The reviews of the useful lives of intangible assets during 2024 affected the lives of a number of assets, mainly license and software. The change on the useful life of the affected intangible assets was made according to technological changes and business plans of the Company. The reviews resulted in the following change in the original trend of amortization in the current and future years:

In thousands of denars	2024	2025	2026	2027	After 2027
(Decrease)/increase in amortization	(71,018)	(51,607)	30,462	88,159	4,004
	<u>(71,018)</u>	<u>(51,607)</u>	<u>30,462</u>	<u>88,159</u>	<u>4,004</u>

**15. TRADE PAYABLES**

In thousands of denars	31.12.2024	31.12.2023
Trade payables to third parties	2,041,451	2,196,488
Liabilities to related parties	<u>454,029</u>	<u>360,942</u>
	<u>2,495,480</u>	<u>2,557,430</u>

Liabilities to related parties represent liabilities to members of Magyar and Deutsche Telekom Group (see note 34).

The carrying amounts of the trade payables are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
MKD	1,160,355	1,392,553
EUR	1,099,837	994,864
USD	229,110	164,024
Other	<u>6,178</u>	<u>5,989</u>
	<u>2,495,480</u>	<u>2,557,430</u>

**16. OTHER FINANCIAL LIABILITIES**

In thousands of denars	31.12.2024	31.12.2023
Liabilities for TV content right	811,736	851,615
Liabilities to related parties	9,969	20,549
Other current financial liabilities	2,181	12,842
Dividends payable	<u>7,012</u>	<u>5,851</u>
	<u>830,898</u>	<u>890,857</u>
Less non-current portion: Liabilities for TV content right	<u>(470,624)</u>	<u>(329,992)</u>
Current portion	<u>360,274</u>	<u>560,865</u>

Notes to the individual financial statements

**16. OTHER FINANCIAL LIABILITIES (CONTINUED)**

Financial liabilities of MKD 811,736 thousand (2023: MKD 851,615 thousand) represent the carrying amount of long-term liabilities related to the capitalization of certain content right contracts in 2022, 2023 and 2024 (see note 14). These liabilities are recognized initially at the net present value of future payments and subsequently measured at amortized cost using the effective interest method. The unwinding of the discount is being recognized in interest expense in profit or loss (see note 26). The carrying amount of these liabilities approximates their fair value as the related cash flows are discounted with an interest rate of 3.25% p.a. which is observable at the market for similar long-term financial liabilities.

The balance of the other financial liabilities arises from contractual obligations for various transactions, from the ordinary course of business of the Company.

The movement of the liabilities for TV content right:

In thousands of denars	2024	2023
1 January	851,615	958,945
Addition	438,298	451,565
Interest charged	27,346	32,980
Repayment of principal	(478,709)	(562,464)
Repayment of interest	(29,325)	(25,851)
Effect from exchange rate valuation	2,511	(3,560)
31 December	<u>811,736</u>	<u>851,615</u>

The carrying amounts of the Company's non-current portion of other financial liabilities are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
EUR	395,593	329,992
USD	<u>75,031</u>	<u>-</u>
	<u>470,624</u>	<u>329,992</u>

The carrying amounts of the current portion of other financial liabilities are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
MKD	8,063	17,593
EUR	311,559	504,287
USD	<u>40,652</u>	<u>38,985</u>
	<u>360,274</u>	<u>560,865</u>

**17. LEASE LIABILITIES**

Analyses of total lease liabilities:

In thousands of denars	31.12.2024	31.12.2023
Current	132,500	132,700
Non-current	<u>261,685</u>	<u>264,222</u>
	<u>394,185</u>	<u>396,922</u>

Asset related to these lease liabilities are presented in note 12.

The carrying amounts of lease liabilities are denominated in the following currencies:

In thousands of denars	31.12.2024	31.12.2023
EUR	363,088	370,948
MKD	<u>31,097</u>	<u>25,974</u>
	<u>394,185</u>	<u>396,922</u>

Notes to the individual financial statements

**17. LEASE LIABILITIES (CONTINUED)**

Future cash outflows to which the Company is potentially exposed due to the extension options in the lease contracts which are not reflected in the measurement of lease liabilities total to MKD 384,892 thousand as of 31 December 2024 (2023: MKD 23,994 thousand).

During the period the total amount of lease payments made for 2024 and 2023 are as follows:

In thousands of denars	31.12.2024	31.12.2023
Fixed payments	152,515	120,613
Variable payments	15,086	17,435
	<u>167,601</u>	<u>138,048</u>

Maturity analysis of lease liabilities as of 31 December 2024 and 2023 is as follows:

In thousands of denars	31.12.2024	31.12.2023
Less than 1 year	153,376	152,847
From 1 to 2 years	113,050	111,855
From 2 to 3 years	71,333	82,118
From 3 to 4 years	51,903	44,891
From 4 to 5 years	29,513	25,874
Above 5 years	29,078	31,018
	<u>448,253</u>	<u>448,603</u>
Less unearned interest	<u>(54,068)</u>	<u>(51,681)</u>
	<u>394,185</u>	<u>396,922</u>

**18. OTHER CURRENT LIABILITIES**

In thousands of denars	31.12.2024	31.12.2023
Salaries, wages and bonuses	87,197	101,603
Other taxes and social security	1,466	1,472
Other tax payables	82,574	56,800
Deferred revenue	6,341	29,739
Other current liabilities	25,507	25,803
	<u>203,085</u>	<u>215,417</u>

Notes to the individual financial statements

**19. DEFERRED INCOME TAX**

Recognized deferred income tax (assets)/liabilities are attributable to the following items:

In thousands of denars	Assets		Liabilities		Net	
	31.12.2024	31.12.2023	31.12.2024	31.12.2023	31.12.2024	31.12.2023
Property, plant and equipment	-	-	7,289	2,747	7,289	2,747
Intangible assets	(38,634)	(45,641)	-	-	(38,634)	(45,641)
IFRS 15	-	-	40,392	42,283	40,392	42,283
(Right of use asset)/Lease Liabilities of IFRS 16	(39,419)	(39,692)	39,112	41,234	(307)	1,542
Tax (assets)/liabilities	(78,053)	(85,333)	86,793	86,264	8,740	931

Movement in temporary differences during the year:

In thousands of denars	Balance 1 January 2024	Effects on profit	Balance 31 December 2024
Property, plant and equipment	2,747	4,542	7,289
Intangible assets	(45,641)	7,007	(38,634)
IFRS 15	42,283	(1,891)	40,392
(Right of use asset)/Lease Liabilities of IFRS 16	1,542	(1,849)	(307)
	931	7,809	8,740

In thousands of denars	Balance 1 January 2023	Effects on profit	Balance 31 December 2023
Property, plant and equipment	21,340	(18,593)	2,747
Intangible assets	(40,455)	(5,186)	(45,641)
IFRS 15	40,955	1,328	42,283
(Right of use asset)/Lease Liabilities of IFRS 16	1,023	519	1,542
	22,863	(21,932)	931

The temporary differences presented above relates to different carrying amount of property, plant and equipment and intangible assets as these assets were restated in accordance with statutory requirements in previous years at the year-end using official revaluation coefficients based on the general manufactured goods price increase index and in addition the tax prescribed depreciation rates and currently applicable rules. With the transition to the IFRS 15 and IFRS 16, the standards on Revenue from contracts with customers and Lease, temporary difference arise, as these standards are not part of the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia".

Notes to the individual financial statements

**20. PROVISION FOR LIABILITIES AND CHARGES**

In thousands of denars	Legal cases	Employee benefits	Total
1 January 2023	10,302	111,816	122,118
Additional provision	8,464	57,439	65,903
Unused amount reversed	-	(3,518)	(3,518)
Used during period	(7,555)	(38,519)	(46,074)
Other	-	(10,580)	(10,580)
31 December 2023	11,211	116,638	127,849

In thousands of denars	Legal cases	Employee benefits	Total
1 January 2024	11,211	116,638	127,849
Additional provision	241,100	131,722	372,822
Unused amount reversed	(55)	(4,567)	(4,622)
Used during period	(5,751)	(46,326)	(52,077)
Other	(1,337)	1,262	(75)
31 December 2024	245,168	198,729	443,897

Analysis of total provisions:

In thousands of denars	31.12.2024	31.12.2023
Non-current (Other)	126,005	70,256
Current	317,892	57,593
	443,897	127,849

Provisions for legal cases relate to certain legal and regulatory claims brought against the Company.

There are a number of legal cases for which provisions were recognized. Management recognizes a provision for its best estimate of the obligation but does not disclose the information required by paragraph 92 of IAS 37 because the management believes that to do so would seriously prejudice the outcome of the case. Management does not expect that the outcome of these legal claims will give rise to any significant loss beyond the amounts provided at 31 December 2024.

Item "Employee benefits" includes provision made for the legal or contractual obligation of the Company to pay to employees three average monthly salaries in Republic of North Macedonia at their retirement date (see note 2.14.1) and provision for long-term incentive programs (see note 35). The provision is recognized against Personnel expenses in the profit or loss.

**21. EQUITY**

Share capital consists of the following:

In thousands of denars	31.12.2024	31.12.2023
Ordinary shares	9,583,878	9,583,878
Golden share	10	10
	9,583,888	9,583,888

Share capital consists of one golden share with a nominal value of MKD 9,733 and 95,838,780 ordinary shares with a nominal value of MKD 100 each.

Notes to the individual financial statements

**21. EQUITY (CONTINUED)**

The golden share with a nominal value of MKD 9,733 is held by the Government of the Republic of North Macedonia. In accordance with Article 16 of the Statute, the golden shareholder has additional rights not vested in the holders of ordinary shares. Namely, no decision or resolution of the Shareholders' Assembly related to: generating, distributing or issuing of share capital; integration, merging, separation, consolidation, transformation, reconstruction, termination or liquidation of the Company; alteration of the Company's principal business activities or the scope thereof; sale or abandonment either of the principal business activities or of significant assets of the Company; amendment of the Statute of the Company in such a way so as to modify or cancel the rights arising from the golden share; or change of the brand name of the Company; is valid if the holder of the golden share, votes against the respective resolution or decision. The rights vested in the holder of the golden share are given in details in the Company's Statute.

As at 31 December 2024 and 2023, the shares of the Company were held as follows:

In thousands of denars	31.12.2024	%	31.12.2023	%
Stonebridge AD Skopje	4,887,778	51.00	4,887,778	51.00
Government of the Republic of North Macedonia	3,336,497	34.81	3,336,497	34.81
The Company (treasury shares)	958,388	10.00	958,388	10.00
Sava Pension funds	92,479	0.97	92,779	0.97
International Finance Corporation (IFC)	73,108	0.76	97,988	1.02
Other minority shareholders	235,638	2.46	210,458	2.20
	<u>9,583,888</u>	<u>100.00</u>	<u>9,583,888</u>	<u>100.00</u>

**21.1. Treasury shares**

The Company acquired 9,583,878 of its own shares, representing 10% of its shares, through the Macedonian Stock Exchange during June 2006. The total amount paid to acquire the shares, net of income tax, was MKD 3,843,505 thousand. The shares are held as treasury shares.

The amount of treasury shares of MKD 3,738,358 thousand, has been deducted from shareholders' equity. The Company has the right to reissue these shares at a later date. All shares issued by the Company were fully paid.

Notes to the individual financial statements

**22. REVENUES**

In thousands of denars	2024	2023
Revenues from fixed line operations		
Internet	1,122,469	1,042,455
TV	861,506	891,584
Voice retail	818,381	826,092
Data	492,849	478,848
Wholesale	482,753	583,453
Equipment	17,193	20,136
Other	107,020	91,961
	<u>3,902,171</u>	<u>3,934,529</u>
Revenues from mobile operations		
Internet	2,503,683	2,352,208
Equipment	1,993,549	1,923,152
Voice retail	1,874,337	1,822,934
Wholesale	580,242	570,525
Data	459,177	436,529
Voice visitor	155,921	181,267
Content	71,511	78,637
Other	325,438	332,435
	<u>7,963,858</u>	<u>7,697,687</u>
SI/IT revenues	274,605	299,282
Other services	62,003	43,855
	<u>12,202,637</u>	<u>11,975,353</u>
Of which:		
Revenue from contracts with customers	12,078,565	11,875,201
Other sources	124,072	100,152

Other sources of revenue include rental fees, and other revenues which are presented above in the Revenue from other sources Other fixed revenues and Other mobile revenues.

Equipment revenue is recognized at a point in time while service revenue is recognized over time. SI/IT revenue is recognized mostly over time and to a lesser extent at a point in time depending on the project.

**22.1. Assets and liabilities related to the contracts with customers**

Contract assets of the Company consist of unbilled amounts typically resulting from sales under long-term contracts when revenue recognized exceeds the amount billed to the customer. The current portion of contract assets is included in Trade receivables and other assets in the Statement of financial position. The non-current portion of contract assets is included accordingly in the non-current section of the Statement of financial position - Trade receivables and other assets. Contract liabilities consist of advance payments and billings in excess of costs incurred and deferred revenue. The current portion of contract liabilities is included in Trade payables and other liabilities in the Statement of financial position. The non-current portion of contract liabilities is included accordingly in the non-current section of the Statement of financial position - Other liabilities.



Notes to the individual financial statements

**22. REVENUES (CONTINUED)**

**22.1. Assets and liabilities related to the contracts with customers (continued)**

In thousands of denars	31.12.2024	31.12.2023
Contract assets – current	262,984	264,768
Contract assets – noncurrent	71,262	88,843
Contract liabilities – current	(189,163)	(278,708)
Contract liabilities – noncurrent	(5)	(27)
Net contract assets (liabilities)	<u>145,078</u>	<u>74,876</u>

Revenue recognized in the reporting period from amounts included in contract liability at the beginning of the period 177,538 191,843

Impairment losses recognized on contract assets are disclosed together with trade receivables in note 7 and they amounted to MKD 103,547 thousand as at 31 December 2024 (2023: MKD: 103,322 thousand).

As of 31 December, 2024, the aggregate amount of the transaction price allocated to the remaining performance obligation is MKD 4,316,014 thousand (2023: MKD 3,788,158 thousand) and the Company will recognize this revenue as services are rendered, which is expected to occur over the next 28 months (2023: 34 months).

The Company did not account for revenue recognized in the reporting period from performance obligations satisfied (or partially satisfied) in previous periods.

**23. PERSONNEL EXPENSES**

In thousands of denars	2024	2023
Salaries	758,456	626,908
Contributions on salaries	290,742	242,690
Other staff costs	198,920	165,259
Bonus payments	140,090	145,047
Capitalized personnel costs	<u>(76,577)</u>	<u>(67,315)</u>
	<u>1,311,631</u>	<u>1,112,589</u>

Other staff costs include termination benefits, holiday allowance and other benefits for employees and managers who have left the Company in an amount of MKD 82,927 thousand for 49 persons (2023: MKD 93,545 thousand for 57 persons). As of 31 December 2024, out of the total costs, the amount of MKD 68,744 thousand was paid out, (2023: MKD 85,407 thousand) while MKD 14,183 thousand were presented as Other current liabilities (2023: 8,138 thousand) (see note 18).

Bonus payments also include the cost for long-term incentive programs (see note 35).

Notes to the individual financial statements

**24. OTHER OPERATING EXPENSES AND PAYMENTS TO OTHER NETWORK OPERATORS**

In thousands of denars	2024	2023
Purchase cost of goods sold	2,129,046	2,133,669
Services	576,334	544,695
Materials and maintenance	383,084	478,759
Energy	360,644	499,604
Fees, levies and local taxes	302,481	302,990
Services from subcontractors	259,880	276,458
Marketing and donations	214,849	174,597
Legal costs and provisions	138,016	5,041
Royalty payments	74,900	77,975
Consultancy	11,931	13,775
Insurance	10,897	9,845
Write down of inventories	5,594	3,807
(Release)/write down of inventories to net realizable value	1,907	(1,013)
Other	31,656	13,610
	<u>4,501,219</u>	<u>4,533,812</u>

Services mainly include agent commissions, postal expenses, services for support of IT applications and systems, security, cleaning, and utilities.

Purchase cost of goods sold include costs for sold equipment in fixed and mobile operations and as well as equipment sold in SI/IT projects. Corresponding revenue is presented in note 22.

Payments to other network operators in amount of MKD 1,114,093 thousand (2023: MKD 1,123,234 thousand) represents interconnection and roaming costs with other telecommunication operators.

**25. OTHER OPERATING INCOME**

In thousands of denars	2024	2023
Net gain on sale of PPE	5,717	11,872
Other	20,034	73,625
	<u>25,751</u>	<u>85,497</u>

In the category Other, amounts mainly relate to sales of waste, mainly copper cables and re-invoicing of different operating expenses.

**26. FINANCE EXPENSES**

In thousands of denars	2024	2023
Interest from liabilities for TV content rights	27,346	32,980
Interest from lease liabilities	24,950	23,789
Net foreign exchange loss	8,639	-
Other	105,187	4,050
	<u>166,122</u>	<u>60,819</u>

Interest expense from liabilities for TV content right represents the unwinding of the discount related to the carrying amount of long-term payables from the content right contracts capitalized, recognized initially at the net present value of future payments and subsequently measured at amortized cost using the effective interest method (see note 16). Interest expense from leases is coming from leases in relation to the Lease liabilities recognized (see note 17). Other category represent mainly interest related to provisions (see note 20).

Notes to the individual financial statements

**27. FINANCE INCOME**

In thousands of denars	2024	2023
Fair value through profit and loss	241,308	52,166
Dividend income	17,297	16,422
Interest income	5,565	360
Net foreign exchange gain	-	3,728
	<u>264,170</u>	<u>72,676</u>

Dividend income arises from financial assets at fair value through profit and loss. The amount of Interest income is mainly generated from financial assets classified as Financial assets measured at an amortized cost.

**28. INCOME TAX EXPENSE**

Recognized in the statement of comprehensive income:

In thousands of denars	2024	2023
Current tax expense		
Current year	290,546	294,187
Global minimum tax	19,269	-
Total tax expense	<u>309,815</u>	<u>294,187</u>
Deferred tax expense		
Origination and reversal of temporary differences	7,809	(21,932)
Total income tax in the statement of comprehensive income	<u>317,624</u>	<u>272,255</u>

Temporary differences arise in relation to the recognized different tax assets/liabilities (see note 19).

Global minimum tax:

Regulations in accordance with the OECD Pillar-2 Model Rules which shall ensure a minimum level of taxation for multinational Groups, were implemented into the domestic legislation of the in Republic of North Macedonia. The Company, being part of Magyar and Deutsche Telekom Group, falls in the scope of these regulations which came into force for the current reporting period.

As of 31 December 2024, a provision of MKD 19,269 thousand for global minimum taxes has been recorded in the financial statements. In May 2023, the IASB published a temporary exemption from deferred tax accounting related to the global minimum taxes. This exemption as defined in IAS 12.4A is applied, hence no deferred taxes are recorded with respect to the global minimum taxes and no respective notes are given.

Reconciliation of effective tax rate:

In thousands of denars	2024	2023
Profit before tax	<u>2,556,438</u>	<u>2,352,606</u>
Income tax	10.00%	10.00%
	255,644	235,261
Non-deductible expenses	2.47%	2.95%
	63,062	69,286
Global minimum tax	0.75%	-
Tax /(credit) in the future periods from depreciation	0.93%	(0.31%)
	23,776	(7,309)
Tax credit from depreciation	(1.66%)	(0.84%)
	(42,408)	(19,683)
Tax credit from donations in sport	-	(0.18%)
	-	(4,305)
Tax exempt revenues	(0.07%)	(0.04%)
	(1,719)	(995)
	<u>12.42%</u>	<u>11.58%</u>
	<u>317,624</u>	<u>272,255</u>

Notes to the individual financial statements

## 29. DIVIDENDS

The Shareholders' Assembly of the Company, at its meeting, held on 29 May 2024 adopted a Resolution for the dividend payment for the year 2023 and determination of the dividend calendar in the total gross amount of MKD 2,212,068 thousand from the net profit generated as per the Financial Statements of the Company for the year 2023 in accordance with the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia". Gross amount of dividend per share for 2023 is MKD 25.65. The dividend was paid out in September 2024. Up to the date of issuing of these financial statements, no dividends have been declared for 2024.

On 30 May 2023 Shareholders' Assembly of the Company adopted a Resolution for the dividend payment for the year 2022 and determination of the dividend calendar in the total gross amount of MKD 1,667,794 thousand from the net profit generated as per the Financial Statements of the Company for the year 2022 in accordance with the adopted international financial reporting standards published in the "Official Gazette of the Republic of North Macedonia". Gross amount of dividend per share for 2022 was MKD 19.34. The dividend was paid out in September 2023.

## 30. REPORTABLE SEGMENTS AND INFORMATION

### 30.1. Reportable segments

The Company's reportable segments are: business, residential, wholesale segments and other.

Residential segment is consisted of consumer subscribers who are directly owned human subscribers without business subscribers (i.e. self-employed individuals or legal entities offering chargeable products and/or services to customers, non-profit organizations and public organizations). Business segment is consisted of business subscribers which are all directly owned human subscribers who are either self-employed individuals or employees of a legal entity that offers chargeable products and/or services to customers. Employees or members of non-profit and public organizations are also business subscribers. Wholesale comprises all services with telecommunication carriers for both mobile and fixed line, i.e. carrier services, mobile VNO and visitors.

### 30.2. Information regularly provided to the chief operating decision maker

The following tables present the segment information by reportable segment regularly provided to the Chief operating decision maker of the Company. The information regularly provided to the MC (Management Committee) includes several measures of profit which are considered for the purposes of assessing performance and allocating resources. Management believes that direct margin which is defined as revenues less direct costs less Impairment losses on trade and other receivables is the segment measure that is most consistent with the measurement principles used in measuring the corresponding amounts in these financial statements. Another important KPI monitored at Company level is EBITDA adjusted for the impact of certain items considered as "special influence". These items vary year-over-year in nature and magnitude.

Notes to the individual financial statements

**30. REPORTABLE SEGMENTS AND INFORMATION (CONTINUED)**

**30.2. Information regularly provided to the chief operating decision maker (continued)**

Revenues

In thousands of denars

	2024	2023
Residential segment revenues	8,515,515	8,191,463
Business segment revenues	2,652,942	2,642,290
Wholesale segment revenues	1,013,264	1,126,789
Other segment revenues	20,916	14,811
	<u>12,202,637</u>	<u>11,975,353</u>

None of the Company's external customers represent a significant source of revenue.

Segment results (Direct margin)

In thousands of denars

	2024	2023
Direct margin		
Residential segment	5,943,451	5,671,467
Business segment	1,770,730	1,699,795
Wholesale segment	649,145	751,791
Other	18,001	14,811
Total direct margin	<u>8,381,327</u>	<u>8,137,864</u>
Total Indirect costs	<u>(3,307,339)</u>	<u>(3,136,686)</u>
Other operating income	25,751	85,497
EBITDA	<u>5,099,739</u>	<u>5,086,675</u>
Depreciation and amortization	<u>(2,641,349)</u>	<u>(2,745,926)</u>
Total operating profit	<u>2,458,390</u>	<u>2,340,749</u>
Finance (expenses)/income – net	98,048	11,857
Profit before tax	<u>2,556,438</u>	<u>2,352,606</u>
Income tax expense	<u>(317,624)</u>	<u>(272,255)</u>
Net profit for the year	<u>2,238,814</u>	<u>2,080,351</u>

Notes to the individual financial statements

### 31. LEASES AND OTHER COMMITMENTS

#### 31.1. Operating lease commitments – where the Company is the lessor

Operating lease commitments, concluded on temporary basis, where the Company is the lessor are mainly from lease of land sites for base stations.

The future aggregate minimum lease receivables under non-cancellable operating leases are as follows:

In thousands of denars	2024	2023
Not later than 1 year	37,165	25,741
Later than 1 year and not later than 5 years	82,885	29,542
Later than 5 years	9,823	-
	<u>129,873</u>	<u>55,283</u>

Revenue from leases where Company is the lessor are presented in note 22.

Property, plant and equipment subject to operating leases are as follows:

In thousands of denars	Buildings	Telecommunication equipment	Total
At 31 December 2022			
Cost	51,625	113,598	165,223
Accumulated depreciation	(36,666)	(106,920)	(143,586)
Carrying amount	<u>14,959</u>	<u>6,678</u>	<u>21,637</u>
Carrying amount at 1 January 2023	14,959	6,678	21,637
Additions	252	9,358	9,610
Disposals	(15,020)	(41,693)	(56,713)
Disposals depreciation	11,540	41,662	53,202
Depreciation charge	(933)	(10,794)	(11,727)
Carrying amount 31 December 2023	<u>10,798</u>	<u>5,211</u>	<u>16,009</u>
At 31 December 2023			
Cost	36,857	81,262	118,119
Accumulated depreciation	(26,059)	(76,051)	(102,110)
Carrying amount	<u>10,798</u>	<u>5,211</u>	<u>16,009</u>

Notes to the individual financial statements

**31. LEASES AND OTHER COMMITMENTS (CONTINUED)**

**31.1. Operating lease commitments – where the Company is the lessor (continued)**

In thousands of denars	Buildings	Telecommunication equipment	Total
At 31 December 2023			
Cost	36,857	81,262	118,119
Accumulated depreciation	(26,059)	(76,051)	(102,110)
Carrying amount	10,798	5,211	16,009
Carrying amount at 1 January 2024	10,798	5,211	16,009
Additions	13,545		13,545
Disposals	(1,061)		(1,061)
Disposals depreciation	777		777
Depreciation charge	(1,591)	(470)	(2,061)
Carrying amount 31 December 2024	22,468	4,741	27,209
At 31 December 2024			
Cost	87,427	81,264	168,691
Accumulated depreciation	(64,959)	(76,523)	(141,482)
Carrying amount	22,468	4,741	27,209

**31.2. Capital commitments**

The amount for capital expenditure (external commitments) as at 31 December 2024 was MKD 546,075 thousand (2023: MKD 118,151 thousand). The amount for capital expenditure as of 31 December 2024 and 2023 mainly relates to telecommunication assets.

**32. ADDITIONAL DISCLOSURES ON FINANCIAL ASSETS**

**32.1. Financial assets – Carrying amounts and fair values**

The table below shows the categorization of financial assets as at 31 December 2024.

Assets	Financial assets			
In thousands of denars	Measured at amortized cost	At fair value through profit and loss (Level 1)	Carrying amount	Fair value
Cash and cash equivalents	1,344,547	-	1,344,547	1,344,547
Trade receivables	3,462,326	-	3,462,326	3,462,326
Other financial assets	9,243	-	9,243	9,243
Contracts assets	334,246	-	334,246	334,246
Financial assets at fair value through profit and loss (equity instruments)	-	515,809	515,809	515,809

Notes to the individual financial statements

**32. ADDITIONAL DISCLOSURES ON FINANCIAL ASSETS (CONTINUED)**

**32.1. Financial assets – Carrying amounts and fair values (continued)**

The table below shows the categorization of financial assets as at 31 December 2023.

Assets	Financial assets			
In thousands of denars	Measured at amortized cost	At fair value through profit and loss (Level 1)	Carrying amount	Fair value
Cash and cash equivalents	1,079,490	-	1,079,490	1,079,490
Trade receivables	3,469,504	-	3,469,504	3,469,504
Other financial assets	12,911	-	12,911	12,911
Contracts assets	353,611	-	353,611	353,611
Financial assets at fair value through profit and loss (equity instruments)	-	274,501	274,501	274,501

Cash and cash equivalents, trade receivables and other current financial assets mainly have short times to maturity. For this reason, their carrying amounts at the end of the reporting period approximate their fair values.

Financial assets at fair value through profit or loss are investment in equity instruments, measured at fair value.

Financial assets at fair value through profit or loss include investments in equity instruments in the amount of MKD 515,809 thousand (2023: MKD 274,501 thousand) calculated with reference to the Macedonian Stock Exchange quoted bid prices. Changes in fair values of other financial assets at fair value through profit or loss are recorded in finance income/expenses in the profit or loss (see note 27).

**32.2. Offsetting financial assets and financial liabilities**

For the financial assets and liabilities subject to enforceable netting arrangements, each agreement between the Company and the counterparty (typically roaming and interconnect partners) allows for net settlement of the relevant trade receivable and payable when both elect to settle on a net basis. In the absence of such an election, the trade receivables and payables will be settled on a gross basis, however, each party to the netting agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

The following trade receivables and trade payables (presented in notes 7 and 15) are subject to offsetting agreements, and are presented after netting in the statements of financial position as at 31 December 2024:

In thousands of denars	Trade receivables	Trade payables
Gross amounts of recognized financial instruments	4,087,584	3,120,738
Gross amounts of financial instruments set off	(625,258)	(625,258)
Net amounts of recognized financial instruments	<u>3,462,326</u>	<u>2,495,480</u>

The following trade receivables and trade payables (presented in notes 7 and 15) are subject to offsetting agreements, and are presented after netting in the statements of financial position as at 31 December 2023:

In thousands of denars	Trade receivables	Trade payables
Gross amounts of recognized financial instruments	4,097,846	3,185,772
Gross amounts of financial instruments set off	(628,342)	(628,342)
Net amounts of recognized financial instruments	<u>3,469,504</u>	<u>2,557,430</u>



Notes to the individual financial statements

### 32. ADDITIONAL DISCLOSURES ON FINANCIAL ASSETS (CONTINUED)

#### 32.3. Other disclosures about financial instruments

There were no financial assets or liabilities, which were reclassified into another financial instrument category.

No financial assets were transferred in such a way that part or all of the financial assets did not qualify for derecognition.

### 33. CONTINGENCIES

The Company has contingent liabilities in respect of the legal and regulatory claims arising from the ordinary course of business and the outcome of which often cannot be reliably anticipated. There are no legal and regulatory claims that give rise to significant contingent liabilities in 2024 (2023: MKD 240 million). At the moment, the Management does not anticipate any material liabilities arising from the contingent liabilities other than those provided for (see note 20).

### 34. RELATED PARTY TRANSACTIONS

All transactions with related parties arise in the normal course of business and their value is not materially different from prevailing market terms and conditions.

The Government of the Republic of North Macedonia has 34.81% ownership in the Company (see note 21). Government-related entities disclosure exemption applies (IAS 24.25), considering that the Government of the Republic of North Macedonia has significant influence over the entity. Apart from payment of taxes, fees to Regulatory authorities according to local legislation and dividends (see note 29), in 2024 and 2023, the Company did not execute transactions with the Government of Republic of North Macedonia, or any companies controlled or significantly influenced by it, that were outside normal day-to-day business operations of the Company.

Transactions with related parties mainly include provision and supply of telecommunication services, services for support and maintenance and cross charges. The amounts receivable and payable are disclosed in the appropriate notes (see notes 7, 15 and 16).

The revenues and expenses from the Company's related parties are as follows:

In thousands of denars	2024		2023	
	Revenues	Expenses	Revenues	Expenses
Controlling owner Magyar Telekom Plc	524	13,728	426	11,480
Subsidiaries of the controlling owner	7,953	4,033	9,135	2,452
Ultimate parent company Deutsche Telekom AG	527,110	482,042	557,326	440,213
Subsidiaries of the ultimate parent company	8,715	57,540	28,312	29,066

Notes to the individual financial statements

**34. RELATED PARTY TRANSACTIONS (CONTINUED)**

The receivables and payables with the Company's related parties are as follows:

In thousands of denars	31.12.2024		31.12.2023	
	Receivables	Payables	Receivables	Payables
Controlling owner Magyar Telekom Plc	6,407	5,616	6,055	4,006
Subsidiaries of the controlling owner	3,771	1,922	5,327	1,428
Ultimate parent company Deutsche Telekom AG	120,006	310,561	116,707	275,205
Subsidiaries of the ultimate parent company	46,027	145,900	37,950	100,852

**35. KEY MANAGEMENT COMPENSATION**

The compensation of the key management of the Company, including taxation charges and contributions, is presented below:

In thousands of denars	2024	2023
Short-term employee benefits (including taxation)	57,992	67,669
Contributions to the state pension system on short-term employee benefits	9,868	9,890
Other state contributions on short-term employee benefits	4,444	5,049
Termination benefits	-	9,657
Long-term incentive programs	79,732	50,879
Other payments	2,323	2,474
	<u>154,359</u>	<u>145,618</u>

The remuneration of the members of the Company's Board of Directors and its committees, which amounted to MKD 5,726 thousand (2023: MKD 7,738 thousand) is included in Short-term employee benefits. These are included in Personnel expenses (see note 23).

In 2015 a new performance-based long-term-incentive (LTI) program was launched as part of the global DT Group-wide compensation tool for the companies. The program is a cash settled share-based program. Executives receive virtual shares depending on their individual performance. The number of virtual shares at the end of the term (4-year term) is determined by the target achievement of KPIs. The value and quantity of shares fluctuate during the term of the plan on the basis of two indicators: development of the DT share price and target achievement in connection with 4 company targets: (adjusted earnings per share (EPS); adjusted return on capital employed (ROCE); customer satisfaction and employee satisfaction). The target achievement is measured at the end of each annual cycle and the number of virtual shares determined on this basis is fixed as the result of the annual cycle (non-forfeitable). At the end of the plan's term (4-year term), the results from the four annual cycles are totaled and paid out in cash. Each year a new cycle of long-term-incentive (LTI) program is launched.

In 2022 a new long-term incentive program called Game Changer Incentive Program was introduced by the DT Group. The program is a four-year plan, that will be implemented in the period from 2022 to 2025, with acceptance of the DT Terms and Conditions of Participation in the EU Game Changer Incentive Program.

Eligibility for participation in the program is defined on the Chief Executive Officer and Chief Officer Level. A wildcard for participation in the program may be offered to an executive manager under defined criteria. Payments under the Program are subject to the performance parameters, KPIs and target achievement levels. The amount of the incentive each year depends on the subsequent over-performance (if threshold conditions are met) and the average target achievement of specific KPI's, defined for the Company.

The expenses incurred by the Company related to the programs described above are shown within Long-term incentive programs (see note 20 and 23).

Notes to the individual financial statements

**36. EARNINGS PER SHARE**

a) Basic and diluted earnings per share

	2024	2023
Earnings for the purposes of earnings per share being net profit attributable to owners of the Company (in thousands of denars)	<u>2,238,814</u>	<u>2,080,351</u>
Basic and diluted earnings per share (in denars, calculated as net result divided by number of shares)	<u>25.96</u>	<u>24.12</u>

b) Weighted average number of common stocks outstanding as the denominator

	2024	2023
Weighted average number of common stocks outstanding as the denominator for calculation basic and diluted earnings per share	<u>86,254,903</u>	<u>86,254,903</u>

The Company has issued ordinary shares and one golden share, which has equal rights related to the dividend payment and therefore the basic and diluted earnings per share are the same. The details regarding the other rights of the golden share are stated in Note 21.

**37. EVENTS AFTER THE FINANCIAL STATEMENT DATE**

There are no events after 31 December 2024 that would have an impact on the 2024 profit or loss, statement of financial position or cash flows.

The Environment, Social and Governance (ESG) Strategy is incorporated in the Company strategy and it is reflected through various activities supporting two main strategy pillars - "Good Magenta" and "Green Magenta". Additionally, as part of the DT Group, ESG targets were established at a Company level which additionally confirms the commitment to the ESG agenda.

Notes to the individual financial statements

### 38. REGULATORY ENVIRONMENT

#### 38.1. Regulatory Environment - Mobile Line

On 5 September 2008 the Agency for Electronic Communications (hereinafter referred to as “the Agency”), ex officio, issued a notification to the Company for the public electronic communication networks and/or services which have been allocated thereto under the Concession Contracts. The license for radiofrequencies used by the Company in the GSM 900 band was also issued in a form regulated in the ECL with a validity period until 5 September 2018, and in 2018 it was renewed for additional 10 years until 2028. Due to the changes in the bylaws, the 900 MHz band is opened for UMTS technology and at the request of the Company, the radiofrequency license is changed so that these frequencies are now technology neutral.

The Company has radiofrequency usage rights for the following radiofrequencies for public mobile communications systems:

- 2 x 12.5 MHz in the 900 MHz band, validity period: 2028 (20 years)
- 2 x 10 MHz in the 1800 MHz band, validity period: 2029 (20 years)
- 2 x 15 MHz 2100 MHz band, validity period: 2028 (20 years)
- 2 x 15 MHz 2100 MHz band, validity until 2028
- 2 x 10 MHz in the 800 MHz band, validity period: 2033 (20 years)
- 2 x 15 MHz in the 1800 MHz band, validity period: 2033 (20 years)
- 2 x 10 MHz in the 700 MHz band, validity period: (15 years)
- 100 MHz in the 3.7-3.8 MHz band, validity period: (15 years)

The competitor A1 Macedonia has frequency usage rights for the following radiofrequencies for public mobile communications systems:

- 2 x 12.5 MHz in the 900 MHz band extended until 2028
- 2 x 10 MHz in the 2100 MHz band
- 2x 10 MHz in the 2100 MHz band
- 2 x 20 MHz in the 800 MHz band
- 2 x 15 MHz in the 1800 MHz band
- 2 x 15 MHz in the 1800 MHz band
- 2x10 MHz in the 1800 MHz band
- 2 x 10 MHz in the 700 MHz band, validity period: (15 years)
- 100 MHz in the 3.7-3.8 MHz band, validity period: (15 years)

On a 5G tender in 2022, licences were awarded to the existing mobile operators on 700 MHz and 3.x MHz based on their requests. The licence duration is 15 years with a possibility for extension in accordance with the law.

The duration of two licences positioned in the lower parts of the bands previously owned by A1 Macedonia was until 2017, 10 MHz from 900 MHz band and 10 MHz from 1800 MHz band, and they expired on 23 March 2017. Based on a request from A1 for licence extension, the Agency adopted Resolution No. 0804-974 dated 2 November 2016 not to extend these two licences. Their resolution was based on efficient and effective spectrum usage and the necessity for realising radiofrequencies for the entrance of a third mobile operator on the market to foster competition. At the moment, these radiofrequencies are not allocated, and they are not available for sale to the existing operators. 2 x 15 MHz in the 2100 MHz band is extended until 2028.

On 19 December 2014, amendments of the ECL were enacted. Many significant changes were made to the ECL, with the Balkan Roaming Regulation being one of the most important changes made in line with the EU Roaming III regulation. The glide path for roaming prices reduction finished on 1 July 2017. In 2019, the regulatory bodies of the Western Balkan countries (WB6) (North Macedonia, Montenegro, Serbia, Bosnia, Albania and Kosovo) introduced a roaming regulation, starting with RLAH+ (Roam Like At Home) surcharge model from 1 July 2019 until 30 June 2021. From 1 July 2021, the RLAH- model regulation has been in place. With this regulation, the international termination rates between the WB6 countries were also decreased.

Notes to the individual financial statements

**38.1. Regulatory Environment - Mobile Line (continued)**

Both mobile operators on the market, the Company and A1 Macedonia are designated as operators with a Significant Market Power (SMP) status on the relevant wholesale market “Access and call origination on public mobile networks”. The Agency imposed the same regulatory remedies for both operators:

- mobile access obligation for all Mobile Virtual Network Operators (MVNO) hybrid types (including Reseller),
- cost based price for Full MVNO,
- retail minus (-35%) for the Reseller,
- obligation for access to the Multimedia Messaging Service (MMS) services and mobile data based on technology neutrality.

An MVNO, Lyca Mobile hosted on the A1 Macedonia network entered the Macedonian market and started retail operations in July 2016 under regulated wholesale conditions. Also, from October 2020, new MVNO (Green Mobile) started operating, hosted on A1 Macedonia’s network. All three MVNO’s are designated as operators with SMP status on the relevant market for mobile calls termination. As of July 2021 Mtel, a subsidiary of Telekom Srbija started its operations in Macedonia as an MVNO on A1’s network with a primary focus on the TV market.

In 2024 Mtel announced the acquisition of Lyca Mobile and all its operations in Macedonia.

The cable operator Telekabel, which is already present on the market by offering fixed line services (voice, broadband and TV), as of January 2019 started operating as an MVNO hosted on the Company’s mobile network under regulated wholesale conditions.

In April 2019, the Ministry of Information Society and Administration issued the National Broadband Strategy which sets the following targets:

- By the end of 2023 at least one major city should be covered with 5G signal;
- By the end of 2025 the regional highways and state highways defined by the Agency should be covered by a continuous 5G signal;
- By the end of 2027 all urban areas will be covered by a continuous 5G signal;
- By the end of 2029, everyone will have access to 5G internet with a minimum internet speed of 100 Mbps;
- By the end of 2029, at least 50% of the total number of subscriber contracts of households across the whole country should have internet access of at least 100 Mbps;
- By the end of 2029 all households will have affordable access to a network that provides download speeds of at least 100 Mbps with the possibility of upgrading to gigabit speed;
- By the end of 2029, all public institutions (schools, universities, research centres and other educational institutions, health institutions, ministries, courts, local governments and other public authorities and bodies), should have symmetric access to the Internet of at least 1Gb/s.

Based on public debate held at the beginning of 2021, the Agency adopted changes in the Rulebook on Radiofrequency Fees:

- Decrease of the RF fees from 3.x GHz for 50% (from 4,000 EUR/MHz to 2,000 EUR/MHz)
- Decrease of the RF fees for 700 MHz for 50 % (from 11,480 EUR/MHz to 5,740 EUR/MHz)
- Decrease of the RF fees above 55 GHz (E band RF links) for 50% (from 4,000 EUR/250 MHz to 2,000 EUR/250 MHz)

Notes to the individual financial statements

### 38.2. Regulatory Environment - Fixed Line

The Company has SMP obligations in several regulated markets for fixed services.

At the beginning of 2015, the regulation for access to fibre was implemented, with Local Bitstream Access over Next-Generation Access (NGA) on level 3 and 4 and VULA (Virtual Unbundled Local Access) regulation on level 2. The introduction of new technologies (Very high-speed digital subscriber line (VDSL) Vectoring technology in 2017) announced by the Company for the retail customers led to the introduction of new wholesale access products and reshaping of the regulatory obligations.

The final document for the wholesale central access for mass-market products provided at a fixed location market analysis (Market 6) was published in April 2017. For the first time, the Agency imposed a regulation on the access to Hybrid Fibre Coaxial Access (HFC). All existing obligations for the copper and fibre network remain unchanged after the new analysis in 2022. All obligations apply to the Company and to the A1 Macedonia operator as SMPs on the broadband market.

The amendments from September 2016, with a new obligation to register the new and existing electronic networks (ATLAS), refer to the joint building and use of networks and a new obligation for the Agency to publish the received reports on the optic backbone segment measurements by all operators.

The tender for a USO (Universal service obligation) provider was published in October 2021, for period from 2022 to 2026, and one of the main criteria was the refund amount from the regulator that the tendering party is requesting.

According to the results from the tender, the Company is a universal service provider until 2026 for Fixed access and access for disabled users (voice and Internet of minimum 12Mbit/s download).

A1 Macedonia was designated for public payphones. R3 Infomedia signed a contract with the Agency for the Telephone Directory and Directory Inquiry universal services.

Following the market trends and the EU regulation, the Agency made decisions for deregulation on several markets: trunk and terminating segment of leased lines and avoiding regulation of the Ethernet leased line services; minimal set of leased lines (retail); WLR (Wholesale Line Rental) market; traditional retail fixed voice services (access and traffic). The Company has a cost-based price obligation for the regulated wholesale services, using Long Run Incremental Costs methodology (LRIC).

In the middle of 2019, the Agency implemented Economic Replicability Test (ERT) testing (margin squeeze methodology) to the NGA based broadband wholesale services supplied by the two dominant operators (the Company and A1 Macedonia). The developed ERT model will test the economic replicability of the retail bundles including broadband services with access speed higher than 30 Mb/s.